EXHIBIT M

SECOND AMENDED COMPLAINT

Filed on or About August 13, 1997



UNITED STATES DISTRICT COULED BY D.C. SOUTHERN DISTRICT OF FLORIDA AUG 13 PH 3- 24 SOUTHERN DIVISION

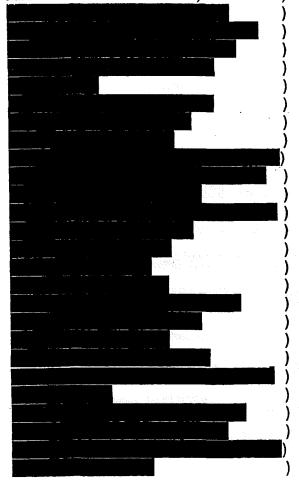
UNITED STATES OF AMERICA Ex Rel

VEN-A-CARE OF THE FLORIDA KEYS, INC. a Florida Corporation, by and through its principal officers and directors, ZACHARY T. BENTLEY and T. MARK JONES,

Plaintiff.

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ABBOTT LABORATORIES;

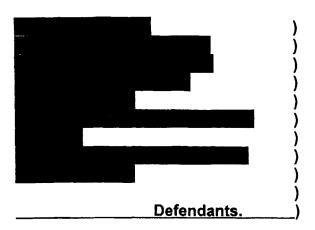


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CIVIL ACTION NO.95-1354-CIV-MARCUS

FILED IN CAMERA AND UNDER SEAL

SECOND AMENDED COMPLAINT For Money Damages and Civil Penalties Under the False Claims Act 31 U.S.C. §§3729-3732



SECOND AMENDED COMPLAINT FOR MONEY DAMAGES AND CIVIL PENALTIES UNDER THE FALSE CLAIMS ACT 31 U.S.C. §§3729-3732

COMES NOW, the UNITED STATES OF AMERICA ("UNITED STATES" or "GOVERNMENT"), by and through VEN-A-CARE OF THE FLORIDA KEYS, INC. ("VEN-A-CARE" or "the Relator"), and its principal officers and directors, ZACHARY T. BENTLEY, and T. MARK JONES, and by the undersigned attorneys on behalf of the UNITED STATES and on the Relator's own behalf and bring this action against ABBOTT LABORATORIES;

CIVIL ACTION NO. 95-1354-CIV-MARCUS (sometimes referred to collectively as, "DEFENDANT PHARMACEUTICAL MANUFACTURERS"), for money damages and civil

"DEFENDANT PHARMACEUTICAL MANUFACTURERS"), for money damages and civil penalties arising out of the DEFENDANT PHARMACEUTICAL MANUFACTURERS' violations of the Federal False Claims Act, 31 U.S.C., §§3729-3732 from on or about June 23, 1989 to the present date.

SECTION NO. 1

SUMMARY OF THE ACTION

1. This is an action for damages, treble damages, civil penalties and costs against the DEFENDANT PHARMACEUTICAL MANUFACTURERS arising from their repeated and knowing reporting and use of grossly inflated, false and fraudulent price and cost records and statements regarding certain pharmaceutical products specified herein and manufactured and/or sold by them. The specified pharmaceuticals were ordinarily sold by the DEFENDANT PHARMACEUTICAL MANUFACTURERS directly or through wholesalers to physicians or outpatient clinics, and to specialty infusion pharmacies, such as the Relator, which then provided the drugs and related supplies directly to the patient intravenously, by injection these treats the most seriously ill patients.

The false and

fraudulent price and cost records and statements were knowingly reported and used by the Defendants in a manner whereby they were relied upon by the United States Medicare Program and by federally funded States' Medicaid Programs paying claims for the pharmaceuticals specified herein sold by the DEFENDANT PHARMACEUTICAL MANUFACTURERS. As a direct and proximate result of the false and fraudulent price and cost records and statements made by the DEFENDANT PHARMACEUTICAL MANUFACTURERS, the Medicare and Medicaid programs paid and approved claims for the pharmaceuticals specified herein of the DEFENDANT PHARMACEUTICAL MANUFACTURERS in amounts that grossly and materially exceeded the reasonable payment amount for such pharmaceuticals permitted by the applicable federal law. The claims for payment in grossly excessive amounts were false claims because they were based on false and fraudulent price and cost records and statements made by the DEFENDANT PHARMACEUTICAL MANUFACTURERS and because they were for amounts that materially exceeded the reasonable amount permitted to be paid under applicable law. The claims were fraudulent claims because they were paid in such excessive amounts only because of the falsely inflated price and cost records and statements knowingly made and used by the DEFENDANT PHARMACEUTICAL MANUFACTURERS. The Defendants' false reports of price and cost information

constituted false statements and/or records that were made and used for the purpose of getting false or fraudulent claims approved or paid.

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By falsely representing their price and cost information, the DEFENDANT PHARMACEUTICAL MANUFACTURERS induced the UNITED STATES and States' Governments to pay exorbitant and unreasonable sums of money to the customers of the DEFENDANT PHARMACEUTICAL MANUFACTURERS to which they were not entitled and which induced them to utilize more of the specified drugs to obtain greater excessive profits.

The DEFENDANT PHARMACEUTICAL MANUFACTURERS knew or should have known that their false and fraudulent representations of prices and costs would cause the Medicare and States' Medicaid programs to pay grossly excessive and unreasonable amounts of money for claims for their pharmaceutical products and that said payments would, in significant part, be made by the United States Government. The United States has sustained damages as a result of the false and fraudulent representations of prices and costs knowingly made by the DEFENDANT PHARMACEUTICAL MANUFACTURERS. Accordingly, the United States Government is entitled to recover treble damages, plus civil penalties and costs in excess of ONE HUNDRED BILLION AND 00/100 DOLLARS (\$100,000,000,000,000.00) pursuant to 31 U.S.C. §3729, et. seq.

#### **SECTION NO. 2**

#### THE PARTIES

2. The Plaintiff in this action is the UNITED STATES. At all times material to this civil action, the United States Department of Health and Human Services ("HHS"), the Health Care Financing Administration ("HCFA"), and The Bureau of Program Operations ("BPO") were agencies and instrumentalities of the UNITED STATES and their activities, operations and contracts in administering the Medicare program were paid from UNITED STATES funds. The UNITED STATES and its subcontractors performing on behalf of the UNITED STATES provided Medicare benefits to qualified beneficiaries which included payment of claims for the pharmaceuticals specified herein manufactured by the

DEFENDANT PHARMACEUTICAL MANUFACTURERS and relied upon the false and fraudulent price and cost representations made by the DEFENDANT PHARMACEUTICAL MANUFACTURERS in approving and paying claims.

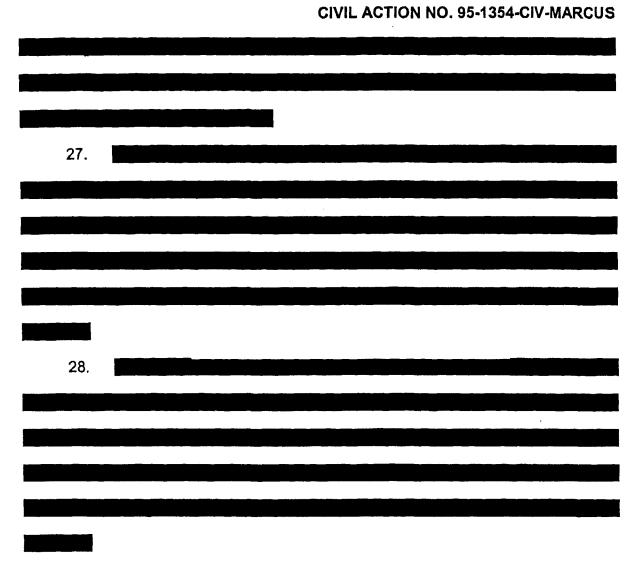
- 3. The States, United States Territories, and the District of Columbia provided Medicaid benefits to qualified beneficiaries which included payment of claims for the pharmaceuticals specified herein manufactured by the DEFENDANT PHARMACEUTICAL MANUFACTURERS and relied upon the false and fraudulent price and cost representations made by the DEFENDANT PHARMACEUTICAL MANUFACTURERS in approving and paying claims. A significant part of said Medicaid reimbursement was paid from United States Government funds pursuant to 42 U.S.C. § 1396(b).
- 4. The Relator, VEN-A-CARE, is a corporation organized under the laws of the State of Florida, with its principal offices in Key West, Florida. The Relator's principal officers and directors include Zachary T. Bentley and T. Mark Jones, who are each citizens of the United States and reside in Key West, Florida. The Relator is an infusion pharmacy and provides pharmaceuticals, such as the intravenous, injectable

specified in this Second Amended Complaint, as a Medicare Part B supplier and as a Florida Medicaid provider. The Relator has direct and independent knowledge of the information, and is the "original source" of the information on which these allegations are based within the meaning of 31 U.S.C. §3730(e)(4)(A) and (B). The Relator has standing to bring this action pursuant to 31 U.S.C. §3730(b)(1). The information upon which these allegations are based was voluntarily provided by the Relator to the Federal

Government beginning in 1991 and thereafter has been frequently supplemented by the Relator.

5.	the Deten	idant, ABBC	III LABOI	KATURIES	(ABBO)	i), is a c	orpora	ation
organized	under the law	s of Illinois	with its prin	cipal office	s in Abbott	t Park, Illin	ois. A	<b>∖t al</b> l
times mate	erial to this civi	l action, ABE	BOTT has t	ransacted t	ousiness in	the Fede	ral Jud	licial
District of	the Southern	District of	Florida by,	including	but not lir	nited to, s	elling	and
distributing	j pharmaceuti	cal products	to purchas	sers within	the Southe	ern District	of Flo	rida.
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# PAGES 9 THROUGH 13 HAVE BEEN COMPLETELY REDACTED WHICH INCLUDES PARAGRAPHS 9 THROUGH 26



29. The Defendants specified in paragraphs 5 through 28 are sometimes referred to herein collectively as the "DEFENDANT PHARMACEUTICAL MANUFACTURERS". Any and all acts alleged herein to have been committed by any or all of the DEFENDANT PHARMACEUTICAL MANUFACTURERS were committed by said Defendant's officers, directors, employees, or agents who at all times acted on behalf of their respective DEFENDANT DRUG MANUFACTURER.

#### **SECTION NO. 3**

#### **JURISDICTION & VENUE**

- 30. Jurisdiction is founded upon the Federal False Claims Act, (the "Act") 31 U.S.C. §3729-32, specifically 31 U.S.C. §3732, and also 28 U.S.C. §\$1331, 1345.
- 31. The Federal False Claims Act reaches the type of fraudulent activity alleged herein in accordance with the express language of the Act as well as precedents arising from applications of the present Federal False Claims Act and earlier versions, <u>United States v. Neifert-White Company</u>, 390 U.S. 228; 88 S.Ct. 959 (1968). Specifically, the United States Supreme Court's application of the Act in <u>Neifert-White</u> applies to this case as follows:
- A. ". . . the Act was intended to reach all types of fraud, without qualification, that might result in financial loss to the Government." 88 S.Ct., at 961.
- B. The Act applies to the conduct of a Defendant manufacturer that supplies falsely inflated price information in support of a customer's claim. 88 S.Ct., at 960.
- C. The Act applies even where the price information supplied by the Defendant manufacturer is inflated by only approximately 25% over the truthful price. 88 S.Ct., at 960.
- D. The Act applies even though the Defendant manufacturers did not submit the false price information directly to the Government and received no payment of funds from the Government.

- E. The Act applies even though the inflated portion of the price was received by customers of the Defendant manufacturers who are not parties to the case. 88 S.Ct., at 960.
- 32. Venue in the Southern District of Florida is appropriate under 31 U.S.C. §3732(a) and sufficient contacts exist for jurisdiction in that each of the DEFENDANT PHARMACEUTICAL MANUFACTURERS transacted business in the Southern District of Florida by selling directly or through wholesalers their pharmaceutical products in the Southern District of Florida which the respective Defendants knew would be supplied to Medicare beneficiaries and Medicaid recipients and for which the DEFENDANT PHARMACEUTICAL MANUFACTURERS knew that grossly excessive and unreasonable payments for claims would be made to the providers/suppliers by the Medicare and Medicaid programs.
- 33. A copy of the initial Complaint and Amended Complaints and written disclosure of substantially all material evidence and information VEN-A-CARE possesses were served on the Government pursuant to Rule 4(d)(l), Fed.R.Civ.P., prior to the filing of the initial and Amended Complaints in camera and under seal by delivering a copy of the summons, Complaints, material evidence and information to the United States Attorney for the Southern District of Florida and by sending a copy of the summons, Complaints, material evidence and information by certified mail to the Attorney General of the United States at Washington, District of Columbia. Thereafter the Relator has continued its investigation of the matters herein and has diligently and expeditiously provided any and

all documentary and other evidence to the Office of the Attorney General of the United States and to the Office of the United States Attorney for the Southern District of Florida prior to filing this Second Amended Complaint. A copy of the Second Amended Complaint was served in the manner required by law, on the Attorney General and on the United States Attorney for the Southern District of Florida prior to filing with the Court.

34. The Relator alleges: (A) that no allegation or transaction of defrauding the United States was made prior to the filing of the Complaints in public disclosures regarding the subject matter herein against any of the DEFENDANT PHARMACEUTICAL MANUFACTURERS; (B) that none of the DEFENDANT PHARMACEUTICAL MANUFACTURERS was named in public disclosures made prior to the filing of the Complaints regarding the subject matter herein; and (C), if the Court makes a finding against the Relator as to the allegations set forth in (A) and/or (B), that the Relator has direct and independent knowledge of the information on which these allegations are based within the meaning of 31 U.S.C. §3730(e)(4)(A) and (B) and has voluntarily provided the information to the Government before filing the Complaints which is based on the information provided by the Relator to the Government and the Relator is the original source.

#### **SECTION NO. 4**

#### SYNOPSIS OF THE FALSE CLAIM SCHEME

#### 4(A) BACKGROUND

- 35. In the United States, prescription drugs and are only provided or dispensed to patients upon the order of a physician.
- 36. Prescription drugs provided outside of the hospital setting are sold ordinarily by community retail pharmacies (i.e. Walgreens, Eckerds and neighborhood independent drug stores) directly to the patient. Typically a patient is provided a prescription for a particular drug by a physician. The patient takes the prescription and independently decides at which pharmacy the prescription will be filled. Thus, the prescribing physician has no financial incentive or financial inducement to prescribe a particular drug or recommend a drug as the therapy of choice over that of a possible alternative therapy.

CIVIL ACTION NO. 95-1354-CIV-MARCUS

- 38. The specified pharmaceuticals at issue in this Second Amended Complaint are generally not available for sale at community retail pharmacies. In most cases, the specified pharmaceuticals are only available through a hospital (either inpatient or outpatient), a specialized physician or clinic operated by a group of physicians or a specialized pharmacy.
- 39. Specialized pharmacies such a the Realtor are sometimes known as home infusion pharmacies, IV pharmacies or home IV pharmacies. Throughout the United States it is very common to have physicians associated directly or indirectly with specialized pharmacies. This association may be through an ownership interest, service as consultant or medical director, or other financial relationships. The Relator's pharmacy has three physician investors.
- 40. The DEFENDANT PHARMACEUTICAL MANUFACTURERS refer to these specialized pharmacies as "closed Pharmacies" or by a similar descriptive name which generally means the pharmacies are not open to the public.
- 41. The specified pharmaceuticals are ordinarily prescribed by specialized physicians for the treatment of people who are afflicted with various forms of

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- 43. The specialized physicians are in a unique relationship with the DEFENDANT PHARMACEUTICAL MANUFACTURERS for the specified pharmaceuticals in this Second Amended Complaint in that the physicians are not only prescribing the specified pharmaceuticals, but also directly providing and administering or arranging for provision and administration of the specified pharmaceuticals.
- 44. The DEFENDANT PHARMACEUTICAL MANUFACTURERS have each acted to induce physicians to order the pharmaceuticals at issue in this case by falsely representing inflated price and cost information such as, but not limited to, direct prices, wholesale acquisition costs, published prices and average wholesale prices so that claims submitted to the Medicare and States' Medicaid Programs for these drugs will be paid to the physicians or specialized pharmacies in amounts that grossly exceed the reasonable amount permitted by law.

#### 4(B) SPECIFIC FACT PATTERNS

- 45. The false claim scheme of the DEFENDANT PHARMACEUTICAL MANUFACTURERS is typically implemented in the following specific fact patterns:
- A. A DEFENDANT DRUG MANUFACTURER possesses a patented or formerly patented drug and the manufacturer desires to induce physicians to utilize the Manufacturer's drug for their patients. The DEFENDANT DRUG MANUFACTURER will knowingly reduce its true prices for the drugs but will make false representations of inflated cost and price information upon which Medicare and States' Medicaid claims will be approved and paid. The physician ordering the drug and submitting the claim will thus receive substantially more money for the drug than a reasonable amount and will thus be induced financially to order it for his or her patients.
- B. Generic versions of a drug become available and compete with the "brand name" manufacturer that held the patent on the drug. The generic manufacturers sell the drug to physicians, clinics and specialty pharmacies at prices far below the price level reported by the brand manufacturer but make false representations of their drug's prices. Often, the false prices reported by the generic manufacturer exceed the already inflated price reported by the brand name manufacturer. As a result, physicians who must decide whether to order a particular drug and their clinics and specialty pharmacies receive payments from the Medicare and States' Medicaid Programs for claims of infusion and injectable drugs that far exceed their cost.

C. Manufacturers of brand and generic drugs will report false and fraudulent price and cost information to Medicare and State' Medicaid Programs and cause providers to receive unreasonably high payments for claims so that providers are induced to prescribe or administer the manufacturer's drug rather than an alternative drug or non-drug therapy.

#### 4(C) SURROUNDING CIRCUMSTANCES

46. The false claim scheme perpetrated by the DEFENDANT PHARMACEUTICAL MANUFACTURERS is aided by circumstances which include, but are not limited to the following:

A. The drugs at issue in this case are generally perceived to be high priced and often are high priced during the time they are subject to a patent held by the brand name manufacturer.

- B. Consumers are unable to price shop for the pharmaceuticals at issue in this case, as they do with pharmaceuticals purchased at community retail pharmacies.
- C. The price and cost representations made by pharmaceuticals manufacturers in general, including the DEFENDANT PHARMACEUTICAL MANUFACTURERS, for many other drugs bear a truthful relationship to their true prices and costs.
- D. Patients who receive the specified pharmaceuticals are extremely ill and not in a position to question their physician's decision as to who will provide the

specified pharmaceuticals, which manufacturer's pharmaceuticals to use or as to the amount claimed for providing the specified pharmaceuticals.

- E. The patients and third party payers, including the Medicare and States' Medicaid Programs, are not aware of the prices actually paid for the specified pharmaceuticals by the physician, clinic or specialty pharmacy which presented the claim for payment. Pharmaceutical manufacturers conceal from the Medicare and States' Medicaid Programs price reductions occurring due to competition in the marketplace and falsely and fraudulently represent pharmaceutical prices that far exceed the truthful prices.
- F. Federal Medicare regulations require that claims be paid at the lesser of an estimated amount based upon average wholesale price ("AWP") or actual acquisition cost (taking into consideration inventory cost and waste but including no profit on the pharmaceutical itself). The Medicare program has been unable to determine actual acquisition costs for the pharmaceuticals at issue in this case. Therefore, Medicare pays claims at the average wholesale price for single source patented drugs as represented by the manufacturer, and at the median average wholesale price, as represented by the manufacturers, for drugs with generic equivalents
- G. The States' Medicaid programs are required to pay claims for the specified pharmaceuticals by estimating the actual acquisition cost to the provider. Most states rely on the price and cost representations made by the manufacturer in determining the payment amount for the specific manufacturer's pharmaceuticals.

- H. Physicians, clinics and specialty pharmacies submitting claims to Medicare or States' Medicaid Programs for the pharmaceuticals at issue in this case are paid for their professional services which are separately reimbursable charges. Medicare and States' Medicaid programs are prohibited by law from paying and never intended to pay the grossly excessive amounts for the specified pharmaceuticals. Those in a position to increase utilization of the specified pharmaceuticals thus receive exorbitant sums of money in excess of the reasonable amounts provided by law, all due to the false price and cost representations made by the DEFENDANT PHARMACEUTICAL MANUFACTURERS.
- I. The DEFENDANT PHARMACEUTICAL MANUFACTURERS are prohibited by federal statute and regulation from making false or misleading representations about their pharmaceutical products, including false or misleading representations about prices or costs. However, the truth and accuracy of their representations about prices or costs have not been scrutinized by Government officials while other information disseminated about their pharmaceutical products is closely scrutinized by the Food and Drug Administration.
- 47. The DEFENDANT PHARMACEUTICAL MANUFACTURERS each occupy positions of privilege and trust in the United States because they develop new pharmaceutical products and produce life saving pharmaceuticals. In return, the Pharmaceutical Manufacturers benefit from patents on new pharmaceutical products that can be sold at prices, set by the manufacturers, that enable the manufacturers to enjoy huge profits above costs as an accepted inducement to develop the new pharmaceutical

products. When patents expire and other manufacturers bring "generic" versions of the formerly patented drug to the market, prices ordinarily fall due to competition and due to the fact that the generic manufacturers did not expend the large sums of money on research and development as did the original brand manufacturers. Prices also fall when manufacturers compete against alternative therapies or when they reduce prices so that third party payers will cover their drug for payment. Due to the Relator's position in the industry, the Relator has been made privy to the truthful cost and price information that has been concealed from the Medicare and States' Medicaid Programs and has directly witnessed the methods employed by each of the DEFENDANT PHARMACEUTICAL MANUFACTURERS in carrying out the false and fraudulent claims schemes set out herein. The Relator has further witnessed the Medicare and States' Medicaid Programs incurring damages because the DEFENDANT PHARMACEUTICAL MANUFACTURERS concealed price reductions and instead created the illusion that the specified pharmaceuticals continued to be sold at the price levels commanded by brand manufacturers before the price reductions occurred resulting from competition.

48. The false claim scheme at issue occurs to date as evidenced by pricing representations made for the generic injectable drug "Acyclovir." The Brand name for Acyclovir is Zovirax manufactured by reported 1996 sales of \$529,300,000.00 for Zovirax. On April 22, 1997 Zovirax patent expired. Acyclovir is a anti-viral drug that is widely prescribed to persons who are suffering with the HIV disease. Prior to the patent expiration, VAC's wholesale cost for 1 gm of

Zovirax was \$103.67 and its AWP was \$113.20 (a difference of 9%). Defendant ABBOTT was one of the first companies to announce distribution of a generic injectable Acyclovir. On or about February 19, 1997, Defendant ABBOTT set a true pre distribution price of \$70.00 for 1 gm (Exhibit "1") which was approximately 30% less than brand Zovirax. However ABBOTT fraudulently and falsely reported to Medical Economics (Exhibit "2") and First Data Bank a Direct Price of \$160.00 for 1 gm which caused Medical Economics and First Data Bank to set a false and fraudulent AWP of \$190.00 for 1 gm or approximately 70% more than the Brand. Before ABBOTT could begin distribution of its generic injectable Acyclovir, another drug manufacturer announced distribution of a competing generic injectable Acyclovir at an initial price less than ABBOTT's. On or about April 28, 1997, ABBOTT reacted to the market conditions of price competition by lowering its true price to providers from \$70.00 to \$60.00 for 1 gm (Exhibit "3"). Despite ABBOTT's reduction in prices to providers, ABBOTT continued to publish its original grossly inflated false and fraudulent representations of cost and price (Exhibit "4"). During a telephone conversation between VAC's Bentley and an ABBOTT marketing/sales representative, on or about May 30, 1997, Bentley was informed that ABBOTT was committed to capturing market share by "widening the spread for providers" by lowering the true price while inflating the price represented to Medicare and Medicaid. The following charts contain the specific allegations demonstrating the Acyclovir fraud:

BRAND							
COMPANY	DRUG	NDC	RED BOOK AWP	VEN-A-CARE COST	FLORIDA MEDICAID		
	Zovirax 500 mg		\$ 56.60	\$ 47.20	\$ 50.47083		
	Zovirax 1 gm		\$113.20	\$103.67	\$100.94059		

#### **VERSUS**

GENERIC								
COMPANY	DRUG	NDC	RED E	300K "DP"	VEN-A-CARE COST	FLORIDA MEDICAID		
Abbott	Acyclovir Sodium 500 mg	00074-4427-01	\$95.00	\$80.00	<del>\$35.00</del> \$30.00	\$ 84.5500		
Abbott	Acyclovir Sodium 1,000 mg (1 gm)	00074-4452-01	\$190.00	\$160.00	<del>\$70.00</del> \$60.00	\$169.1000		

## 4(D) AN EFFECT OF FALSE PRICING SCHEME AND RESULTING ILLEGAL SPLIT FEE ARRANGEMENTS IS TO DRIVE LAW ABIDING COMPETITORS OUT OF BUSINESS

49. The actions of the DEFENDANT PHARMACEUTICAL MANUFACTURERS alleged herein result in grossly excessive amounts being paid to their customers by the Medicare and States' Medicaid Programs for claims submitted for the specified pharmaceuticals. Accordingly, the exorbitant payments induce physicians, clinics and

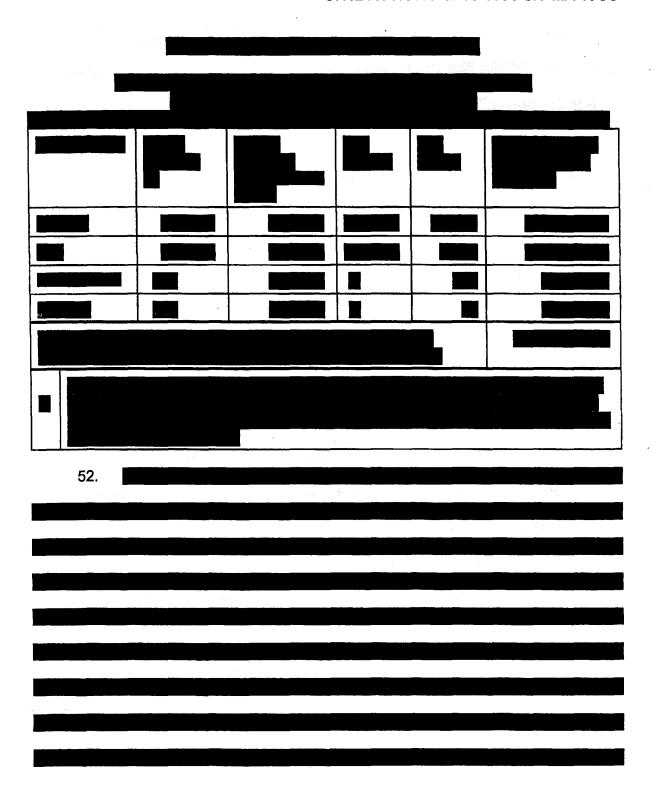
specialty pharmacies to increase the utilization of the specified pharmaceuticals. The DEFENDANT PHARMACEUTICAL MANUFACTURERS were in a position to increase the utilization of their specified pharmaceuticals by causing an enormous concealed financial inducement to be unwittingly paid by the Medicare and Medicaid Programs to the DEFENDANT PHARMACEUTICAL MANUFACTURERS' customers, the physicians and specialized pharmacies. The financial inducement was so great for many of the specified pharmaceuticals at issue in this Second Amended Complaint that the profits derived from the provision of the specified pharmaceuticals greatly exceeded the physicians' professional fees and provided what can only be characterized as "windfall profits." In many markets, including the Relator's, specialty pharmacies and clinics are unable to compete unless they enter financial arrangements with prescribing physicians whereby the grossly excessive amounts paid by the Medicare and States' Medicaid Programs are split with the prescribing physicians. Over the last six (6) years, the Relator's business has all but been extinguished because of the Relator's refusal to benefit from the false and fraudulent claims schemes specified herein. The Relator has been unable to effectively compete with those physicians, clinics and specialty pharmacies who benefit from the DEFENDANT PHARMACEUTICAL MANUFACTURERS' false claims scheme because the financial inducement to the prescribing physicians often exceeds their compensation from the practice of medicine.

- 4(E) FALSE PRICING SCHEME "THE SPREAD"

  Direct Benefits to Pharmaceutical Manufacturers 
  Maximizing Sales Volume, Capturing Market Share

  and Increasing Utilization of Products
- 50. The DEFENDANT PHARMACEUTICAL MANUFACTURERS benefit directly from their false pricing scheme of concealing their true prices while making grossly inflated false and fraudulent representations of prices and costs by maximizing their products' sales volume, capturing market share for their products, and increasing utilization of their products by providers. An example of how the DEFENDANT PHARMACEUTICAL MANUFACTURERS directly benefit from their false pricing scheme is demonstrated by data for the first quarter of 1997 from the State of Florida's Medicaid Program setting out Florida Medicaid's reimbursements paid to the customers of pharmaceutical manufacturers and utilization of their products by their customers for the drug 51.

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- 53. Through the above described scheme of concealing their true prices and representing falsely inflated prices and costs, the DEFENDANT PHARMACEUTICAL MANUFACTURERS caused the States' Medicaid Programs and Medicare to pay kickbacks (illegal remunerations) from Federal and States' Governments' funds to the DEFENDANT PHARMACEUTICAL MANUFACTURERS' customers.
- 54. In many instances, the kickbacks paid from Governments' funds were in excess of 1,000% over the providers' true costs and over the reasonable reimbursement amounts which the Governments intended to pay. The grossly excessive profits have led to a proliferation of illegal split fee arrangements between the pharmaceutical manufacturers' customers and persons or entities who are in a position to refer patients. The split fee/kickbacks also serve as a financial inducement for the referrals of more patients and greater utilization of the products.
- 55. This case focuses on the specified pharmaceuticals manufactured by and/or distributed by the DEFENDANT PHARMACEUTICAL MANUFACTURERS and sold either directly, through wholesalers or through group purchasing organizations to physicians, such as oncologists, hematologists and infectious disease physicians and others as well as the specialized "closed" pharmacies.

56. The damages sought herein include, but are not limited to, those arising from the specific pharmaceuticals set out in Sections 8 through 29 and elsewhere throughout this Second Amended Complaint. The specific pharmaceuticals set out herein are alleged to meet the specificity required in pleading the claims alleged as required by law. The damages sought herein encompass all damages and penalties arising from the false claims relating to all pharmaceuticals of all sizes of the DEFENDANT PHARMACEUTICAL MANUFACTURERS about which false price and cost representations and records caused the presentment of false claims for payment and approval. These claims also encompass recovery of the funds paid due to the false and fraudulent claims, regardless of the person or entity that ultimately received the funds or from which the United States ultimately recovers the funds.

#### **SECTION NO. 5**

#### BACKGROUND OF HOW UNITED STATES' MONIES ARE PAID FOR PHARMACEUTICAL CLAIMS UNDER "PART B" OF THE MEDICARE PROGRAM

- 57. As one of its functions, HHS, through HCFA, provides health insurance benefits to aged and disabled Americans pursuant to the provisions of the Medicare program, Title XVIII of the Social Security Act, 42 U.S.C. §1395 et seq.
- 58. The Medicare program provides covered health care benefits to certain targeted populations such as those persons who are over age 65, persons who are disabled, and persons who have end stage renal disease.

- 59. The Medicare program is divided into two distinct parts: (A) Medicare Part A (Hospital Insurance for the Aged and Disabled) which covers services and goods furnished by hospitals, home health agencies, hospices, and skilled nursing facilities; and (B) Medicare Part B (Supplementary Medical Insurance for the Aged and Disabled) which covers physician services, and a range of other noninstitutional services, such as durable medical equipment ("DME"), oxygen concentrators, diagnostic laboratory tests, X-rays, and certain limited pharmaceutical products and supplies.
- 60. This case focuses on the Medicare program's limited benefit for pharmaceuticals which are provided either (A) incident to a physician's service and cannot be self administered or (B) in conjunction with the medical necessity of an infusion pump or nebulizer or other DME device payable under Medicare's DME benefit. Because this limited pharmaceutical benefit is provided on an "incident to" a physician's service basis or in conjunction with the medical necessity of a DME device, Congress' statutes and the corresponding HHS regulations and HCFA policies have sought to limit Medicare's payments for claims for the pharmaceuticals at issue to a reasonable amount based upon the cost of the drug. This is due, in part, to the fact that the Medicare program is already paying for the physicians' professional fees and for the covered DME equipment. The exorbitant profits created by the DEFENDANT PHARMACEUTICAL MANUFACTURERS' false price and cost representations has totally thwarted the fundamental requirements of the Medicare Program and States' Medicaid Programs that payment of claims for the

specified pharmaceuticals be limited to reasonable amounts to cover the added cost of the pharmaceuticals.

- 61. HCFA administers the Medicare program. HCFA awards cost-reimbursement contracts to private companies to evaluate and to process Medicare beneficiaries' claims for payment on behalf of HCFA. Under Part A, HCFA refers to contractors as "intermediaries". Under Part B, HCFA refers to contractors as "carriers" and durable medical equipment regional carriers ("DMERCs"). Under Part B, HCFA pays the carriers and the DMERCs to process claims for covered benefits supplied to eligible beneficiaries and to make payments to the providers or to the Medicare beneficiaries for the covered services rendered under Medicare Part B. 42 U.S.C. §1395(j) et. seq.
- 62. Congress has mandated that the Medicare Program pay no more than eighty percent (80%) of the reasonable charge for Part B pharmaceutical claims from federal funds. 42 U.S.C. §1395(I) et seq.
- 63. Medicare Regulation 42 CFR, §405.517, effective January 1, 1992, sets out the methodology to determine the reasonable charge for payment of claims for drugs. The methodology for single source drugs is based on the lower of estimated acquisition cost or the national average wholesale price of the drug. The methodology for multiple source drugs is based on the lower of the estimated acquisition cost or the wholesale price that is the median price for all sources of the generic form of the drug. This regulation provides instructions to be used by the Part B Carriers and DMERCs on how the estimated acquisition cost is to be determined. The instructions state that the estimated acquisition

cost is to be based on surveys of actual invoice prices of drugs paid by the providers. The regulation also states that the Medicare Part B Carriers and DMERCs may consider such other factors as inventory, waste and spoilage in calculating the estimated acquisition cost of the drug but does not provide for profit on the drug itself.

- 64. Part B pharmaceutical claims are submitted in one of two ways. The first is by submitting to the Part B carriers or DMERCs a completed (hard copy) HCFA 1500 Form. The second is through an electronic claims filing procedure whereby the same information required to be included on the hard copy HCFA 1500 Form is transmitted to the Medicare Part B carriers or DMERCs. Two HCFA 1500 Form versions were used during the time relevant to these proceedings. HCFA Form 1500 (1/84) was used by the Medicare program for Part B pharmaceutical claims filed on or after January, 1984. In or about December 1990, HCFA created HCFA Form 1500 (12/90) and required its use for pharmaceutical claims submitted on or after May 1, 1992. Either HCFA Form 1500 (12/90) or HCFA Form 1500 (1/84) could be used for Part B pharmaceutical claims from December, 1990 through April, 1992.
- 65. Providers submit claims for payment to the Medicare Program for the specified pharmaceuticals at issue in this case using HCFA's Common Procedure Coding System ("HCPCS"). The HCPCS system for pharmaceuticals is a 5 digit alphanumeric code, such as \$\frac{1}{2} \text{Total}\$, 50 mg. = HCPCS Code \$\frac{1}{2} \text{Total}\$.

- 66. HCFA requires all Part B Carriers and the DMERCs to report to HCFA Central quarterly claims activity by HCPCS Code for all pharmaceuticals submitted by providers for reimbursement by the Medicare Program. This quarterly data collected by HCFA Central from all the Part B Carriers and the DMERCs is summarized in a report known as the Part B Extract and Summary System ("BESS") or Bess Reports.
- 67. Beneficiaries' claims are processed by the carriers as either "assigned", those claims for which payment is made directly to the provider, or "unassigned", those claims for which payment is made directly to the beneficiaries.
- 68. All or nearly all pharmaceutical claims for the charges at issue are made on an assigned basis.
- 69. Medical Economics, Inc., the Hearst Corporation and Medi Span are nationally recognized companies that specialize in gathering pharmaceutical wholesale and direct price data, and in publishing such information in such publications as "Drug Topics Red Book" (hereinafter referred to as the "Red Book") which is published by Medical Economics and the "Blue Book" which is published by the Hearst Corporation. The Hearst Corporation also, through its First Data Bank Division, provides an automated data base service containing pharmaceutical price and cost information.
  - 70. The Relator's investigation has established that:
- A. All of the Medicare Part B Carriers pay claims for the specified pharmaceuticals based on cost and price representations made by the DEFENDANT PHARMACEUTICAL MANUFACTURERS as reported in the Red Book.

- B. All four DMERC's pay and approve claims for the specified pharmaceuticals based on cost and price representations made by the DEFENDANT PHARMACEUTICAL MANUFACTURERS as reported in the Red Book.
- C. The DEFENDANT PHARMACEUTICAL MANUFACTURERS regularly make representations of false price and cost information including AWPs directly to the Medicare Part B Carriers. By way of example, attached hereto and incorporated herein by reference as **Exhibits "5" and "6"** are copies of written representations of price and cost information provided or caused to be provided to the Medicare Carrier for the State of Florida by Defendants and **Exhibit "7"** the Medicare Carrier for the State of Florida's memorandum of how it receives and utilizes price and cost representations of the Defendant
- D. The Medicare Carriers' initial efforts to survey physicians' actual invoice prices paid for pharmaceuticals to comply with the regulation 42 CFR §405.517 were stopped by a complaint filed by the American Society of Clinical Oncologists ("ASCO") with the Executive Office of Management and Budget asserting that the Paperwork Reduction Act had been violated. A subsequent effort by HCFA to design a new survey to determine physicians' actual invoice costs was also stopped by ASCO. ASCO complained that the actual prices being paid were discounts and confidential in nature and that the survey had other flaws.
- E. Medical Economics, Inc. and The Hearst Corporation both rely solely upon the cost and price representations of the DEFENDANT PHARMACEUTICAL

MANUFACTURERS for the pharmaceuticals specified in this Second Amended Complaint in establishing and reporting the DEFENDANT PHARMACEUTICAL MANUFACTURERS' AWP prices and direct prices.

71. This case focuses on the specified pharmaceuticals that are covered under Part B of the Medicare program which are sold and/or distributed by the DEFENDANT PHARMACEUTICAL MANUFACTURERS and for which the Medicare Part B carriers and the DMERCs rely on the cost and price representations reported by the DEFENDANT PHARMACEUTICAL MANUFACTURERS to pay and approve claims. The pharmaceuticals at issue in this case, for which Medicare has paid claims, include but are not limited to those specified in the following Table No. 1 together with their respective HCPCS codes. By way of example, the claim amount approved by Florida Medicare for each pharmaceutical in 1996 is compared with the Relator's cost in order to illustrate the grossly excessive payments resulting from the DEFENDANT PHARMACEUTICAL MANUFACTURERS false representations of price and cost.

TABLE NO. 1

	1(A) DEFENDANT ABBOTT									
DRUG	NDC#	HCPCS CODE	1996 FLORIDA MEDICARE ALLOWABLE	1996 RELATOR'S COST	PROVIDER'S GROSS PROFIT \$	PROVIDER'S GROSS PROFIT %				
Sodium Chloride 0.9% 250 ml	00074-7983-02	J7050	\$9.43	\$0.95	\$8.48	892%				
Sodium Chloride 0.9% 50 ml	00074-7983-03	J7040	\$10.14	\$0.95	\$9.19	967%				

	1(A) DEFENDANT ABBOTT									
DRUG	NDC#	HCPCS CODE	1996 FLORIDA MEDICARE ALLOWABLE	1996 RELATOR'S COST	PROVIDER'S GROSS PROFIT \$	PROVIDER'S GROSS PROFIT %				
Sodium Chloride 0.9% 1000 ml	00074-7983-09	J7030	\$11.06	\$1.03	\$10.03	973%				
5% Dextrose in Water w/5% etoh 500 ml	00074-7922-03	J7060	\$9.98	\$0.96	\$9.02	939%				
5% Dextrose in Water 1000 ml	00074-7922-09	J7070	\$11.23	\$1.12	\$10.11	902%				
Dextrose 5% with Sodium Chloride 0.9% 500 ml	00074-7941-03	J7042	\$10.24	\$1.03	\$9.21	894%				
Ringers Lactate 1000 ml	00074-7953-09	J7120	\$12.43	\$1.14	\$11.29	990%				
Vancomycin HCL 500 mg	00074-4332-01	J3370	\$12.91	\$3.51	\$9.40	267%				
Tobramycin Sulfate 80 mg	00074-3578-01	J3260	\$6.74	\$3.63	\$3.11	85%				

DRUG	NDC#	HCPCS CODE	1996 FLORIDA MEDICARE ALLOWABLE	1996 RELATOR'S COST	PROVIDER'S GROSS PROFIT \$	PROVIDER'S GROSS PROFIT %

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72. For many of the specified pharmaceuticals, the DEFENDANT PHARMACEUTICAL MANUFACTURERS' false and fraudulent representations of price and cost caused the Medicare Program to pay and approve claims at such excessive amounts that the 20% co-payment paid by the patient exceeded the true price of the pharmaceuticals. Table No. 2 below lists some of those specified pharmaceuticals, the amount approved in 1996 by Florida Medicare, the 20% co-payment paid by the patient, and the true price paid by the Relator.

TABLE NO. 2

DRUGS WHERE THE MEDICARE PROGRAMS'
20% CO-PAYMENT
EXCEEDS THE TOTAL PRICE OF THE DRUG

Drug	HCPCS Code	1996 Florida Medicare Allowable	20% Co- Payment	1996 Relator's Cost	
		\$ 21.53	\$ 4.36	\$ 1.89	
		\$ 3.05	\$ 0.61	\$ 0.22	

Drug	HCPCS Code	1996 Florida Medicare Allowable	20% Co- Payment	1996 Relator's Cost
		\$ 8.56	\$ 1.72	\$ 0.79
Sodium Chloride 0.9% 1000 ml	J7030	\$ 11.06	\$ 2.21	\$ 0.95
Sodium Chloride 0.9% 500 ml	J7040	\$ 10.14	\$ 2.03	\$ 0.79
5% Dextrose/ Sodium Chloride 0.9% 500 ml	J7042	\$ 10.24	\$ 2.05	\$ 0.78
Sodium Chloride 0.9% 250 ml	J7050	\$ 9.43	\$ 1.89	\$ 0.78
5% Dextrose in Water 500 ml	J7060	\$ 9.98	\$ 1.99	\$ 0.75
5% Dextrose in Water 1000 ml	J7070	\$ 11.23	\$ 2.25	\$ 0.95
Lacted Ringers 1000 ml	J7120	\$ 12.43	\$ 2.48	\$ 1.02
		\$ 1.37	\$ 0.27	\$ 0.26
		\$ 1.23	\$ 0.25	\$ 0.10
		\$ 1.23	\$ 0 .25	\$ 0.10
		\$ 45.08	\$ 9.02	\$ 9.00
		\$225.40	\$45.08	\$45.00

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Drug	HCPCS Code	1996 Florida Medicare Allowable	20% Co- Payment	1996 Relator's Cost
		\$ 51.43	\$10.29	\$10.00
	·	\$102.89	\$20.58	\$20.00
Etoposide 10 mg	J9181	\$ 14.20	\$ 2.84	\$ 1.65
Etoposide 100 mg	J9182	\$141.97	\$28.35	\$16.50
		\$ 40.04	\$ 8.01	\$ 6.85
		\$ 31.75	\$ 6.35	\$ 3.75
		\$ 38.25	\$ 7.65	\$ 7.27

#### **SECTION NO. 6**

# BACKGROUND OF HOW UNITED STATES' MONIES ARE PAID FOR PHARMACEUTICAL CLAIMS UNDER THE STATES' MEDICAID PROGRAMS

- 73. The United States Government partially funds state sponsored medical assistance programs for the poor pursuant to Title XIX of the Social Security Act, 42 U.S.C. § 1396 et seq.
- 74. Benefits for pharmaceuticals are optional but all states have opted to provide Medicaid pharmaceutical reimbursement coverage.

- 75. The federal portion of state Medicaid payments, Federal Medical Assistance Percentage ("FMAP") is based on a state's per capita income compared to the national average. The federal portion consists of a minimum of 50% up to a maximum of 83%. By example, Florida's FMAP contributed by the United States in 1995 was 56.28%.
- 76. The States, United States Territories and the District of Columbia are required to implement a State Health Plan containing certain specified minimum criteria for coverage and payment of claims in order to qualify for federal funds for Medicaid expenditures. 42 U.S.C. §1396a(a)(30)(A).
- 77. State Health Plans must, in part, provide for payment of claims for prescription pharmaceuticals pursuant to a formula approved by the Secretary of HHS which determines the maximum allowable claim amount for each pharmaceutical manufactured by each manufacturer whose prescription pharmaceuticals qualify for Medicaid reimbursement based upon an estimation of the provider's acquisition cost plus a reasonable dispensing fee. 42 CFR 447.331.
- 78. In order to comply with the requirements of 42 CFR 447.331 to estimate a provider's costs for specific pharmaceuticals, the States' Medicaid programs acquire and receive price and cost information from the DEFENDANT PHARMACEUTICAL MANUFACTURERS directly and indirectly from entities equipped to do specialized data collection.
- 79. Medical Economics, Inc. and the Hearst Corporation are nationally recognized companies that specialize in gathering pharmaceutical pricing and cost

information including Average Wholesale Price ("AWP"), Wholesale Acquisition Cost ("WAC"), Direct Price ("DP"), Actual Acquisition Cost ("AAC") and Estimated Acquisition Cost ("EAC") and publishing such information in "The Red Book" which is published by Medical Economics and "The Blue Book" which is published by the Hearst Corporation. The Hearst Corporation also, through its First Data Bank Division, provides an automated data base service containing pharmaceutical price and cost information.

- 80. The Relator's investigation has shown that:
- A. HCFA has approved approximately 38 state plans whose methodology for arriving at a provider's estimated AAC as required by 42 CFR 447.331 includes discounting a percentage off of the AWP prices as computed by or collected by and published by First Data Bank. This discounting ranges from Alaska, whose state formula is AWP minus 5%, to Michigan, whose state formula is AWP minus 13.5 15.1 %. Nineteen HCFA approved state formulas are on a basis of AWP minus 10%. Seven states formulas are WAC plus a percentage or an AWP discount/WAC hybrid. The State of Florida's formula is WAC plus 7%. The State of Delaware bases reimbursement on AAC. The balance of the states use a EAC/AWP discount mix. **Exhibit "8"** is a chart that sets out how each individual State arrives at its estimate of AAC.
- B. More than 90% of the individual state Medicaid programs rely upon price and cost information supplied by the Hearst Corporation's First Data Bank service in setting reimbursement amounts for pharmaceuticals.

- C. Medical Economics, Inc. and The Hearst Corporation both rely solely upon the pricing information provided by the DEFENDANT PHARMACEUTICAL MANUFACTURERS for the drugs specified in this Second Amended Complaint in establishing or reporting the DEFENDANT PHARMACEUTICAL MANUFACTURERS' AWPs, DPs, EACs, AACs and WACs.
- D. Regardless of whether a State's reimbursement methodology estimates a provider's actual acquisition cost pursuant to federal regulation 42 CFR 447.331 as WAC plus a percentage or AWP minus a percentage, the representations made by the DEFENDANT PHARMACEUTICAL MANUFACTURERS regarding their direct prices to First Data Bank, Medical Economics and directly to the States' Medicaid Programs are material for the establishment of reasonable reimbursements by the States' Medicaid Programs. The importance that Pharmaceutical Manufacturers represent truthful direct prices and how the representations of direct prices affect reimbursements in both States whose formula is WAC plus a percentage and States whose formula is AWP minus a percentage is demonstrated by the following example:

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(ii)	
(iii)	



E. The DEFENDANT PHARMACEUTICAL MANUFACTURERS regularly make direct representations of false price and cost information directly to the various state Medicaid agencies that are relied upon in approving and paying claims.



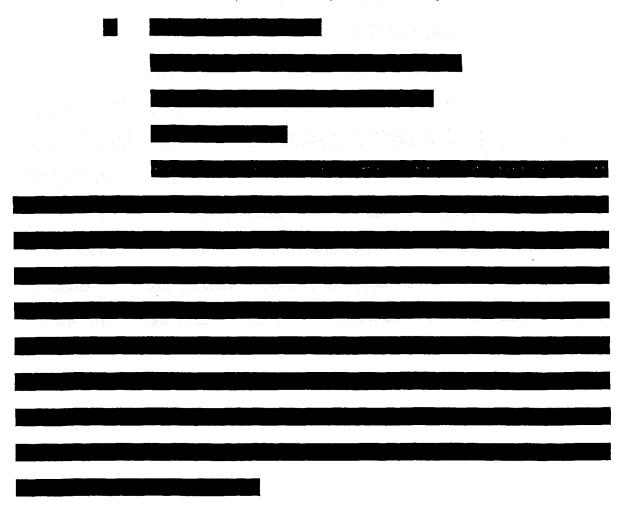
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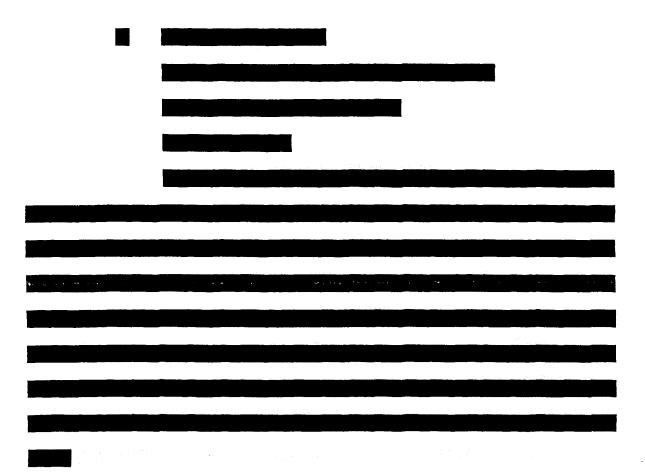
- 81. The Food and Drug Administration ("FDA") assigns National Drug Codes ("NDC") numbers to identify each individual manufacturer and their pharmaceuticals' strength and size. NDC numbers are eleven digits, with the first five digits identifying the manufacturer or labeler, the next four digits identifying the product and the last two digits identifying the package size.
- 82. Providers are required to utilize the FDA's NDC numbers when submitting claims for reimbursement for pharmaceuticals to the State Medicaid programs.

- 83. The vast majority of States award cost-reimbursement contracts to private companies to evaluate and process Medicaid recipients' claims for payment. The States refer to these contractors as fiscal agents.
- 84. Pharmaceutical claims are submitted in one of two ways. The first is by submitting to the fiscal agent or state agency a completed (hard copy) pharmacy claim form. The second is through an electronic claims filing procedure whereby the same information required to be included on the hard copy is transmitted electronically to the Medicaid fiscal agent or state agency.
- 85. The DEFENDANT PHARMACEUTICAL MANUFACTURERS are each fully capable of making truthful representations about prices and costs of the specified pharmaceuticals and do so when it is economically beneficial to them.
- 86. The DEFENDANT PHARMACEUTICAL MANUFACTURERS each participated in the Medicaid rebate program mandated by the Omnibus Budget Reconciliation Act of 1990 ("OBRA '90") and thus were required to pay rebates to the State Medicaid programs based upon their average manufacturer's price ("AMP") for non-innovator multi-source pharmaceuticals (generics) or best price ("BP") single source innovator drugs (Brand) for the specified pharmaceuticals at issue in this case. The AMP rebate amount is currently 11% and the BP is currently a minimum of 17% or more based on a formula between the drug manufacturers' difference in AMP and BP. The method of calculating rebates, therefore, causes it to be in the economic interests of the

DEFENDANT PHARMACEUTICAL MANUFACTURERS to report the lowest AMPs and Best Prices based on the data available to them.

The following examples demonstrate that the DEFENDANT DRUG MANUFACTURES are able to report accurate prices when they choose to:





87. When reporting prices to Medical Economics and Hearst Corporation and directly to Medicare and the States' Medicaid programs for the pharmaceuticals at issue in this case, the DEFENDANT PHARMACEUTICAL MANUFACTURERS falsely reported amounts far in excess of those reported for OBRA '90 rebate purposes. Therefore, when it benefited the DEFENDANT PHARMACEUTICAL MANUFACTURERS to report highest prices to maximize the reimbursement amount for the select providers from the Medicare and Medicaid programs, they used the false and grossly inflated prices and, when it benefited the DEFENDANT PHARMACEUTICAL MANUFACTURERS to report their true

prices to minimize the rebates they were required to pay the States' Medicaid Programs, they used the true prices driven low by competition. Accordingly, the DEFENDANT PHARMACEUTICAL MANUFACTURERS knowingly reported false inflated price and cost information, in part, because each DEFENDANT PHARMACEUTICAL MANUFACTURER's participation in the rebate program demonstrates its ability to report accurate prices, yet each DEFENDANT PHARMACEUTICAL MANUFACTURER knowingly failed to use that ability when it knew its price and cost reports were being relied upon in paying and approving Medicare and Medicaid claims.

88. This case focuses on the specified pharmaceuticals that are covered under the States' Medicaid Programs which are sold and/or distributed by the DEFENDANT PHARMACEUTICAL MANUFACTURERS and for which the States' Medicaid Programs rely on the cost and price representations reported by the DEFENDANT PHARMACEUTICAL MANUFACTURERS to pay and approve claims. The pharmaceuticals at issue in this case for which Medicaid has paid claims are identified in the following Table No. 3 together with their respective NDC numbers. By way of example, the claim amount approved by Florida Medicaid for each pharmaceutical in 1996 is compared with the Relator's cost in order to illustrate the grossly excessive payments resulting from the DEFENDANT PHARMACEUTICAL MANUFACTURERS' false representations of price and cost.

# TABLE NO. 3

	3(A	) DEFENDAN	T ABBOTT		
DRUG	NDC#	FLORIDA MEDICAID PAYMENT	RELATOR'S COST	PROVIDER'S GROSS PROFIT \$	PROVIDER'S GROSS PROFIT %
Sodium Chloride 0.9% 50 ml	00074-7101-13	\$11.28	\$1.23	\$10.05	817%
Sodium Chloride 0.9% 100 ml	00074-7101-23	\$11.28	\$1.23	\$10.05	817%
Sodium Chloride 0.9% 250 ml	00074-7983-02	\$9.37	\$0.95	\$8.42	886%
Sodium Chloride 0.9% 500 ml	00074-7983-03	\$9.37	\$0.95	\$8.42	886%
Sodium Chloride 0.9% 1000 ml	00074-7983-09	\$11.16	\$1.03	\$10.13	983%
5% Dextrose in Water 50 ml	00074-7100-13	\$11.28	\$1.23	\$10.05	817%
5% Dextrose in Water 100 ml	00074-7100-23	\$11.28	\$1.23	410.05	817%
5% Dextrose in Water 250 ml	00074-7100-02	\$13.67	\$1.33	\$12.34	928%
5% Dextrose in Water 500 ml	00074-7922-03	\$9.53	\$0.96	\$8.57	892%

3(A) DEFENDANT ABBOTT									
DRUG	NDC#	FLORIDA MEDICAID PAYMENT	RELATOR'S COST	PROVIDER'S GROSS PROFIT \$	PROVIDER'S GROSS PROFIT %				
5% Dextrose in Water 1000 ml	00074-7922-09	\$11.13	\$1.12	\$11.01	983%				
5% Dextrose/ Sodium Chloride 0.9% 250 ml	00074-7941-02	\$10.24	\$1.03	\$9.21	894%				
5% Dextrose/ Sodium Chloride 0.9% 500 ml	00074-7941-03	\$10.23	\$1.03	\$9.20	893%				
5% Dextrose/ Sodium Chloride 0.9% 1000 ml	00074-7941-09	\$12.51	\$1.23	\$11.28	917%				
Ringers Lactate 250 ml	00074-7953-02	\$11.34	\$1.08	\$10.00	926%				
Ringers Lactate 500 ml	00074-7953-03	\$11.34	\$1.08	\$10.26	950%				
Ringers Lactate 1000 ml	00074-7953-09	\$12.72	\$1.14	\$11.58	915%				
Vancomycin HCL 500 mg	00074-4332-01	\$30.85	\$3.51	\$27.34	779%				
Vancomycin HCL 500 mg	00074-6535-01	\$22.19	\$6.29	\$15.90	252%				
Vancomycin HCL 1 gm	00074-6533-01	\$61.68	\$5.53	\$56.15	1015%				
Vancomycin HCL 5 gm	00074-6509-01	\$138.76	\$35.10	\$103.66	295%				

	3(A	) DEFENDA	NT ABBOTT		
DRUG	NDC#	FLORIDA MEDICAID PAYMENT	RELATOR'S COST	PROVIDER'S GROSS PROFIT \$	PROVIDER'S GROSS PROFIT %
Tobramycin Sulfate 20 mg	00074-3577-01	\$4.86	\$1.94	\$2.92	150%
Tobramycin Sulfate 60 mg	00074-3582-01	\$6.21	\$3.68	\$2.53	68%
Tobramycin Sulfate 60 mg	0074-3469-13	\$21.45	\$5.16	\$16.29	315%
Tobramycin Sulfate 60 mg	00074-3254-03	\$16.04	\$3.97	\$12.07	304%
Tobramycin Sulfate 80 mg	00074-3470-23	\$23.45	\$5.57	\$17.88	321%
Tobramycin Sulfate 80 mg	00074-3583-01	\$10.26	\$4.12	\$6.14	149%
Tobramycin Sulfate 80 mg	00074-3578-01	\$9.64	\$3.63	\$6.01	165%
Tobramycin Sulfate 80 mg	00074-3255-03	\$10.72	\$4.33	\$6.39	147%
Tobramycin Sulfate 2000 mg	00074-3590-02	\$241.07	\$87.68	\$153.39	174%
Pentamidine 300 mg	00074-4548-01	\$111.40	\$43.00	\$68.40	159%
Clindamycin Phosphate 300 mg	00074-4053-03	\$11.07	\$1.74	\$9.33	536%
Clindamycin Phosphate 300 mg	00074-4050-01	\$10.99	\$1.47	\$9.52	647%
Clindamycin Phosphate 600 mg	0074-4054-03	\$20.35	\$2.95	\$17.40	589%

	3(A) DEFENDANT ABBOTT						
DRUG	NDC#	FLORIDA MEDICAID PAYMENT	RELATOR'S COST	PROVIDER'S GROSS PROFIT \$	PROVIDER'S GROSS PROFIT %		
Clindamycin Phosphate 600 mg	00074-4051-01	\$21.34	\$2.69	\$18.65	693%		
Clindamycin Phosphate 900 mg	00074-4052-01	\$26.96	\$3.20	\$23.76	742%		
Clindamycin Phosphate 9000 mg	00074-4197-01	\$221.11	\$30.95	\$190.16	614%		
Clindamycin Phosphate 900 mg	00074-4055-03	\$27.22	\$3.46	\$23.76	686%		
Sodium Bicarbonate 50 ml	00074-6625-02	\$6.57	\$0.62	\$5.95	959%		
Sodium Bicarbonate 8.4% 50 ml	00074-6637-01	\$18.28	\$1.66	\$16.62	1001%		
Amikacin Sulfate 500 mg, 2 ml	00074-1958-01	\$55.18	\$15.50	\$39.68	256%		
Amikacin Sulfate 100 mg, 2 ml	00074-1955-01	\$40.20	\$11.50	\$28.70	249%		
Amikacin Sulfate 1 gm, 4 ml	00074-1957-01	\$49.81	\$28.50	\$21.31	75%		

	3(A	) DEFENDA	NT ABBOTT		
DRUG	NDC#	FLORIDA MEDICAID PAYMENT	RELATOR'S COST	PROVIDER'S GROSS PROFIT \$	PROVIDER'S GROSS PROFIT %
Heparin Lock Flush 10u/ml, 30 ml	00074-1151-78	\$2.86	\$0.38	\$2.48	652%
Heparin Lock Flush 100u/ml 30 ml	00074-1152-78	\$3.26	\$0.44	\$2.82	640%
Heparin Lock Flush 100u/ml 10 ml	00074-1152-70	\$1.40	\$0.28	\$1.12	400%
Water for Inj. 20 ml	00074-4887-20	\$1.72	\$0.23	\$1.49	647%
Water for Inj. 10 ml	00074-4887-10	\$1.37	\$0.19	\$1.18	621%
Water for Inj. 30 ml	00074-3977-03	\$1.84	\$0.20	\$1.64	820%
Water for Inj. 1000 ml	00074-1590-05	\$11.34	\$1.13	\$10.21	903%
Wa ter for Inj. 1000 ml	00074-7990-09	\$10.27	\$1.04	\$9.23	887%
Water for Inj. 100 ml	00074-4887-99	\$3.42	\$0.71	\$2.71	381%
Dex 5%/ KCl/NaCl 1000 ml	00074-7902-09	\$17.46	\$2.05	\$15.41	751%
Furosemide 40 mg 4 ml	00074-6102-04	\$4.13	\$0.35	\$3.78	1080%

# PAGES 72 THROUGH 92 HAVE BEEN COMPLETELY REDACTED

#### SECTION NO. 7

# THE DEFENDANT PHARMACEUTICAL MANUFACTURERS' KNOWLEDGE OF THE FALSE CLAIMS SCHEME

- 89. At all times material to this action, each of the DEFENDANT PHARMACEUTICAL MANUFACTURERS acted "knowingly" as that term is defined at 31 U.S.C. §3729(b) by:
- A. Causing the presentation of false and fraudulent claims for payment or approval by the Medicare and States' Medicaid programs; and
- B. Making and using false statements and/or records for the purpose of getting false or fraudulent claims approved or paid by the Medicare and States' Medicaid programs.

- 90. The DEFENDANT PHARMACEUTICAL MANUFACTURERS were clearly placed on notice that their conduct would cause the Medicare and States' Medicaid programs to pay claims for the specified pharmaceuticals in amounts exceeding that permitted by applicable law, in part, because:
- A. Each of the DEFENDANT PHARMACEUTICAL MANUFACTURERS was on notice of federal statutes and regulations that limit payment of Medicare Part B claims for the specified pharmaceuticals to 80% of a reasonable charge.
- B. Each of the DEFENDANT PHARMACEUTICAL MANUFACTURERS was on notice of federal statutes and regulations limiting payment of Medicaid claims for the specified drugs to an amount necessary to cover the cost of the pharmaceutical.
- C. Each of the DEFENDANT PHARMACEUTICAL MANUFACTURERS was on notice that neither the Medicare nor the States' Medicaid programs were authorized or permitted by applicable law to pay claims for the specified pharmaceuticals in excessive amounts.
- D. Each of the DEFENDANT PHARMACEUTICAL MANUFACTURERS was on notice that federal statutes and regulations prohibited them from making misleading representations about the specified pharmaceuticals, including misleading price or cost representations:
- (i) Each of the DEFENDANT PHARMACEUTICAL MANUFACTURERS is required to comply with the Federal Food, Drug and Cosmetic Act 21 U.S.C. §321 et. seq., and the regulations promulgated pursuant thereto.

- (ii) The price and cost representations about the specified pharmaceuticals constitute advertising that is included in the "labeling" provisions of the Federal Food and Drug Act and related regulations. 21 U.S.C. §§201(m); 202.1(k)(2).
- (iii) Each of the DEFENDANT PHARMACEUTICAL MANUFACTURERS is prohibited from disseminating any information about their prices or costs of the specified pharmaceuticals that is "false or misleading in any particular . . ." 21 U.S.C. §§5.02; 302(b).
- (iv) Each of the DEFENDANT PHARMACEUTICAL MANUFACTURERS was on notice that they possessed a duty to assure that their representations about prices and costs of the specified pharmaceuticals were not misleading, taking into account:
  - "... not only representations made or suggested by statement, word, design, device, or any combination thereof, but also to the extent to which the labeling or advertising fails to reveal facts material in light of such representations"

21 U.S.C. §201(n).

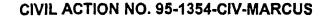
91. Notwithstanding the legislative intent of the Food Drug and Cosmetic Act, the Defendant Pharmaceutical Manufacturers, acting individually and in concert with one another, purposely created confusion and made false and misleading statements about pharmaceutical pricing in order to deceive the United States Government and the States' Medicaid Programs. For several years, various Governmental agencies including the HHS Office of Inspector General "OIG" and the General Accounting Office "GAO" attempted to examine the issue of the reasonableness of reimbursements by the Medicare and States'

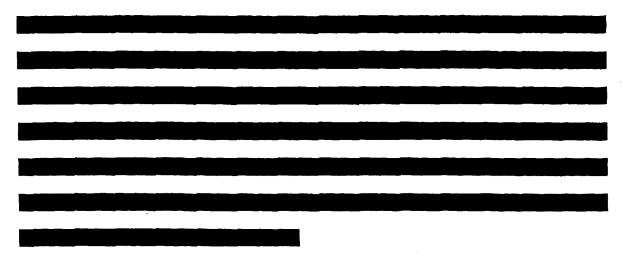
Medicaid Programs for many of the pharmaceuticals at issue in this Second Amended Complaint. The OIG's and GAO's efforts were thwarted, in part, by the DEFENDANT PHARMACEUTICAL MANUFACTURERS withholding and concealing pertinent information that was being sought by the OIG and GAO. The OIG and GAO attempted through numerous published reports to identify the problem of unreasonable reimbursements; however, they were unsuccessful due to the actions of the DEFENDANT PHARMACEUTICAL MANUFACTURERS. The DEFENDANT PHARMACEUTICAL MANUFACTURERS concealed and disguised the unreasonable reimbursements from the United States Government and States' Medicaid Programs, in part, by the following facts and circumstances:

- A. The DEFENDANT PHARMACEUTICAL MANUFACTURERS can and do make truthful representations of price and costs for many of their pharmaceuticals sold in retail community pharmacies and, in some instances, and, injectable drugs sold to physician groups, outpatient clinics and specialty infusion pharmacies.
- B. Some Pharmaceutical Manufacturers (other than the DEFENDANT PHARMACEUTICAL MANUFACTURERS) make representations of costs and price only in terms of Average Wholesale Price "AWP".
- C. Some of the DEFENDANT PHARMACEUTICAL MANUFACTURES make representations of cost and price only in terms of "List Price," "Wholesale Net," Direct Price "DP" or "DIRP," or Wholesaler Acquisition Costs, "WAC," to which Medical Economics and First Data Bank apply an industry average mark-up and establish an AWP.

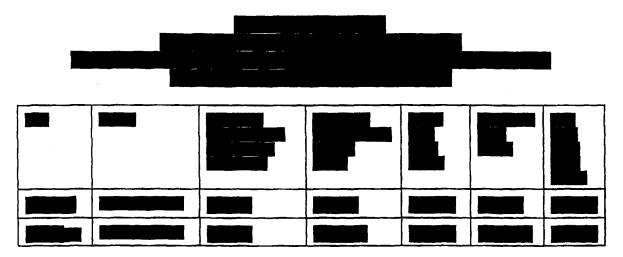
Some of the DEFENDANT PHARMACEUTICAL MANUFACTURERS D. make representations of cost and price in terms of both AWP and DP (or DIRP). 92. 93. 94.

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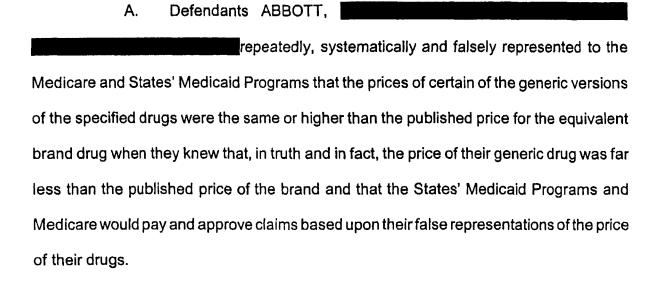
95. Also, price representations for is another example of how States' Medicaid Programs whose reimbursement methodology is based on AWP rely upon and are defrauded by the false and fraudulent representations of direct price made by the DEFENDANT PHARMACEUTICAL MANUFACTURERS.



96. Each DEFENDANT DRUG MANUFACTURER was on notice that it was prohibited by federal statute, from paying, or causing the payment of, directly or indirectly, money or other financial benefit to induce its customers to order the specified

pharmaceuticals when the Medicare or States' Medicaid Programs would be paying claims.
42 U.S.C. §1320a-7(b).

97. Notwithstanding the applicable statutory requirements and prohibitions:



repeatedly, systematically and falsely represented to the Medicare and States' Medicaid Programs that the prices of certain of their specified pharmaceuticals were increasing or remaining substantially constant when they knew that in truth and in fact the prices had fallen substantially or were otherwise priced far below the represented prices and the Medicare and States' Medicaid Programs would pay and approve claims based on their false representations of the price of their pharmaceuticals.

Defendants ABBOTT,

B.

TABLE NO. 4

98. The following table includes the specified drugs about which the specified Defendants falsely represented that the price of the generic version exceeded the price of the brand equivalent:

# TABLE NO. 5

# THE MEDICARE AND MEDICAID PROGRAMS DUPED INTO PAYING AS MUCH OR MORE FOR GENERIC DRUGS THAN THEIR EQUIVALENT BRAND

DRUG:

BRAND:					
COMPANY	SIZE	NDC#	AWP 1996 Red Book	RELATOR'S COST	

GENERIC:

COMPANY	SIZE	NDC#	AWP 1996 Red Book	RELATOR'S COST

DRUG:				
	BRAI	ND:		
COMPANY	SIZE	NDC#	AWP 1996 Red Book	RELATOR'S COST
	GEN	ERIC:		
COMPANY	SIZE	NDC #	AWP 1996 Red Book	RELATOR'S COST
DRUG:	E	BRAND:		
DRUG:	SIZE	BRAND: NDC #	AWP 1996 Red Book	RELATOR'S COST
	·			1 17
	·			1 17
	·	NDC#		1 17
	SIZE	NDC#		1 17
COMPANY	SIZE	NDC#	1996 Red Book	COST  RELATOR'S

**DRUG: VANCOMYCIN, HCPCS J3370** 

**BRAND: VANCOCIN** 

COMPANY	SIZE	NDC#	AWP 1996 Red Book	RELATOR'S COST
	500 mg		\$7.80	\$6.50
	1 gm		\$15.61	\$14.13

**GENERIC: VANCOMYCIN** 

COMPANY	SIZE	NDC#	AWP 1996 Red Book	RELATOR'S COST
Abbott	500 mg	00074-4332-01	\$31.44	\$3.51
Abbott	1 gm	00074-6533-01	\$62.86	\$7.01

**DRUG: PENTAMIDINE** 

**BRAND: PENTAM 300** 

COMPANY	SIZE	NDC#	AWP 1996 Red Book	RELATOR'S COST
	300 mg		\$98.75	\$49.00

**GENERIC: PENTAMIDINE** 

COMPANY	SIZE	NDC#	AWP 1996 Red Book	RELATOR'S COST
Abbott	300 mg	00074-4548-01	\$113.54	\$43.00

DRUG: TOBRAMYCIN SULFATE, HCPCS J3260

**BRAND: NEBCIN** 

COMPANY	SIZE	NDC #	AWP 1996 Red Book	RELATOR'S COST
	40 mg/ml 80 mg		\$7.28	\$6.07

**GENERIC: TOBRAMYCIN SULFATE** 

COMPANY	SIZE	NDC #	AWP 1996 Red Book	RELATOR'S COST
Abbott	40 mg/ml 80 mg	00074-3578-01	\$9.83	\$3.63

**DRUG: AMIKACIN SULFATE** 

**BRAND: AMIKIN** 

COMPANY	SIZE	NDC #	AWP 1996 Red Book	RELATOR'S COST
	250 mg/ml 2 ml		\$46.99	\$13.25

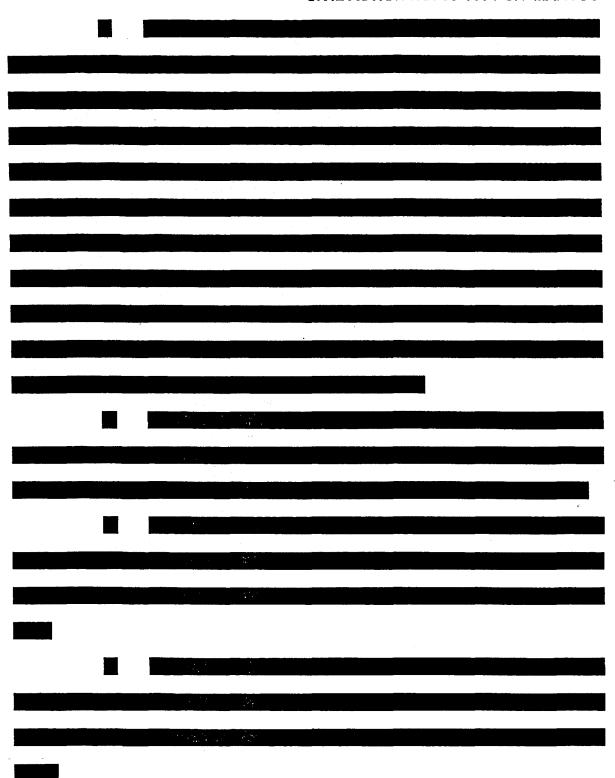
**GENERIC: AMIKACIN SULFATE** 

COMPANY	SIZE	NDC #	AWP 1996 Red Book	RELATOR'S COST
Abbott	250 mg/ml 2 ml	00074-1956-01	\$99.25	\$12.00
	500 mg/ml 2 ml		\$63.75	\$14.00

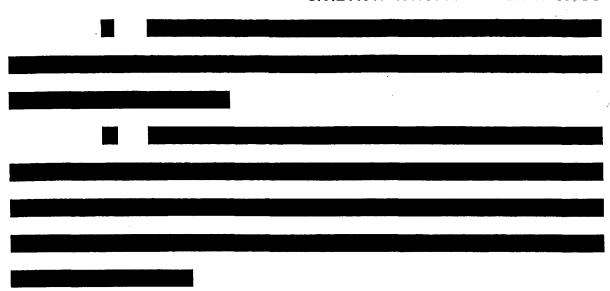
# PAGE 106 THROUGH PAGE 112 WHICH INCLUDES PARAGRAPHS 99 AND 100 HAVE BEEN COMPLETELY REDACTED

101. The knowledge of the DEFENDANT PHARMACEUTICAL
MANUFACTURERS is further demonstrated by their systematic and ongoing, written and
verbal communications with customers whereby they encourage and induce them to
submit claims to Medicare and Medicaid to receive the excessive payments resulting from
the Defendants' false price and cost representations. Such communications are
accomplished in writing as evidenced by the examples attached hereto as Exhibit "16"
for Defendant and Exhibit "17" for Defendant Exhibit "18" for
Defendant and Exhibit "19" for Defendant and Exhibit "19". Additionally
DEFENDANTS each maintain
an "800" number, staffed with personnel trained to assist customers in securing payment
of claims in the excessive amounts at issue in this action.
102. As an example of the DEFENDANT PHARMACEUTICAL
MANUFACTURERS' use of their false and fraudulent practices to market their products
follows:

103. An example of the DEFENDANT PHARMACEUTICAL MANUFACTURE amission that their price and cost representations are false follows:			CIVIL ACTION NO	. 95-1554-C V-IVIAICO
dmission that their price and cost representations are false follows:				
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	103. An ex	ample of the DEFENDA	ANT PHARMACEUT	ICAL MANUFACTURE
	mission that their	price and cost represe	entations are false fo	llows:







#### **SECTION NO. 8**

#### THE SPECIFIC FALSE PRICE AND COST REPRESENTATIONS OF DEFENDANT ABBOTT

104. At various times from on or after June 23, 1989 and continuing through the present date, Defendant ABBOTT knowingly caused the Medicare program and the States' Medicaid programs throughout the United States and its territories to pay false or fraudulent claims for drugs specified in this Section No. 8 and further made or used false or fraudulent records and/or statements to get such claims paid or approved. As a result of the said actions of Defendant ABBOTT and those persons and entities acting directly or indirectly in concert with Defendant ABBOTT the Medicare and States' Medicaid Programs paid grossly excessive, unreasonable and unlawful amounts for claims for the drugs specified in this Section 8. The acts committed by Defendant ABBOTT that caused the Medicare and States' Medicaid Programs to pay or approve said false or fraudulent claims included, but were not necessarily limited to, knowingly making false or fraudulent representations about prices and costs of the drugs specified in this Section 8 which

Defendant ABBOTT knew or should have known would be relied upon by the Medicare and States' Medicaid Programs in paying or approving claims for the drugs specified in this Section 8. Each of said representations were material and were relied upon by the Medicare and States' Medicaid Programs in paying or approving claims for the drugs specified in this Section 8.

105. Defendant ABBOTT knowingly caused its false or fraudulent price and cost representations to be published in the years specified in this Section 8 in the Red Book. the Blue Book and the First Data Banks' Automated Services and further made or used false records or statements regarding its prices and costs of the drugs specified in this Section 8 and submitted same to the Medicare and States' Medicaid Programs continuously throughout the years specified in this Section 8. For the purposes of specificity and particularity, the said false price and cost representations as they were reflected in the Red Book and Blue Book have been organized into a chart form for each drug in question and for each NDC Number assigned to each drug in question. The information provided under the columns for Defendant's Published Price, and Red Book and Blue Book "AWP" and "DP" reflects the false price and cost representations made by the Defendant ABBOTT. The information under the Relator's Cost columns reflects the true price that Defendant ABBOTT charged the Relator for the drug or caused another entity to charge the Relator for the drug. As a very small infusion pharmacy, the Relator does not always receive the lowest prices available to volume purchasers. Accordingly, a comparison of the Relator's costs with the price and cost representations made by the Defendant ABBOTT establishes the falsity of ABBOTT's representations for the drugs and years specified as follows:

# a. DRUG: SODIUM CHLORIDE 0.9% 250 ML

MEDICAID

MEDICARE

NDC NO.: 00074-7983-02 HCPCS J7050

YEAR	DEFENDANT'S RED E	RED BOOK BLUE BOOK		RED BOOK BLUE BOOK	воок	RELATOR'S WHOLESALER	RELATOR'S DIRECT
	PRICE	"AWP"	"DP"	"AWP"	"DP"	COST	COST
1993	\$7.59	\$8.59		\$8.59	\$7.23	\$1.50	\$1.07
1994	\$7.82	\$9.01		\$9.01	\$7.59	\$1.33	\$0.95
1995	\$8.05	\$9.29		\$9.29	\$7.82	\$1.33	\$0.95
1996		\$9.56		\$9.56	\$8.05	\$1.33	\$0.95
1997		\$10.03				\$1.33	\$0.95

Defendant, ABBOTT caused the payment or approval of false or fraudulent claims during the years specified in the above chart by the Medicare and/or States' Medicaid Programs for the following additional size(s) of Sodium Chloride:

SIZE	MEDICAID NDC#	MEDICARE HCPCS
50 ml	00074-7101-13	
100 ml	00074-7101-23	
500 ml	00074-7983-03	J7040
1,000 ml	00074-7983-09	J7030

b. DRUG: 5% DEXTROSE IN WATER 500 ML

**MEDICAID** 

NDC NO.: 00074-7922-03

**MEDICARE** 

HCPCS J7060

YEAR	DEFENDANT'S PUBLISHED	RED E	воок	BLUE	воок	RELATOR'S WHOLESALER	RELATOR'S DIRECT
	PRICE	"AWP"	"DP"	"AWP"	"DP"	COST	COST
1993	\$7.71	\$8.72		\$8.72	\$7.34	\$1.80	\$0.97
1994	\$7.94	\$9.16		\$9.16	\$7.71	\$1.50	\$0.96
1995	\$8.18	\$9.43		\$9.43	\$7.94	\$1.50	\$0.96
1996		\$9.71		\$9.71	\$8.18	\$1.50	\$0.96
1997		\$10.20				\$1.50	\$0.96

Defendant, ABBOTT caused the payment or approval of false or fraudulent claims during the years specified in the above chart by the Medicare and/or States' Medicaid Programs for the following additional size(s) of 5% Dextrose in Water:

SIZE	MEDICAID NDC#	MEDICARE HCPCS
50 ml	00074-7100-13	
100 ml	00074-7100-23	
250 ml	00074-7100-02	
1,000 ml	00074-7922-09	J7070

# c. DRUG: DEXTROSE 5% WITH SODIUM CHLORIDE 0.9% 500 ML

MEDICAID

NDC NO.: 00074-7941-03

MEDICARE

HCPCS J7042

YEAR	DEFENDANT'S PUBLISHED	RED I	воок	BLUE	воок	RELATOR'S WHOLESALER	RELATOR'S DIRECT
	PRICE	"AWP"	"DP"	"AWP"	"DP"	COST	COST
1993	\$8.28	\$9.37		\$9.37	\$7.89	\$1.15	\$1.04
1994	\$8.53	\$9.83		\$9.83	\$8.28	\$1.15	\$1.03
1995	\$8.79	\$10.13		\$10.13	\$8.53	\$1.15	\$1.03
1996		\$10.44		\$10.44	\$8.79	\$1.15	\$1.03
1997		\$10.96				\$1.15	\$1.03

Defendant, ABBOTT caused the payment or approval of false or fraudulent claims during the years specified in the above chart by the Medicare and/or States' Medicaid Programs for the following additional size(s) of Dextrose 5% with Sodium Chloride 0.9%:

SIZE	MEDICAID NDC#	MEDICARE HCPCS
250 ml	00074-7941-02	
1,000 ml	00074-7941-09	100 W. 400 W. 400 A

d. DRUG: RINGERS LACTATE 1,000 ML

MEDICAID NDC NO.: 00074-7953-09

MEDICARE

HCPCS J7120

YEAR	DEFENDANT'S PUBLISHED	RED E		BLUE		RELATOR'S WHOLESALER	RELATOR'S DIRECT	
	PRICE	"AWP" "DP"		"AWP" "DP"		COST	COST	
1993	\$10.30			\$11.64	\$9.81	\$1.36	<b>\$</b> 1.30	
1994	\$10.61	\$12.23		\$12.23	\$10.30	\$1.36	\$1.14	
1995	\$10.93	\$12.60		\$12.59	\$10.61	\$1.36	\$1.14	
1996		\$12.98		\$12.97	\$10.93	\$1.36	\$1.14	
1997		\$13.63				\$1.36	\$1.14	

Defendant, ABBOTT caused the payment or approval of false or fraudulent claims during the years specified in the above chart by the Medicare and/or States' Medicaid Programs for the following additional size(s) of Ringers Lactate:

SIZE	MEDICAID NDC#	MEDICARE HCPCS
250 ml	00074-7953-02	
500 ml	00074-7953-03	and the state of t

e. DRUG: VANCOMYCIN HCL 500 MG

**MEDICAID** 

NDC NO.: 00074-4332-01

MEDICARE HCPCS J3370

YEAR	DEFENDANT'S PUBLISHED	RED E	зоок	BLUE	воок	RELATOR'S WHOLESALER	RELATOR'S DIRECT COST	
	PRICE	"AWP"	"DP"	"AWP"	"DP"	COST		
1993	\$24.72	\$27.95		\$27.95	\$23.54		\$3.76	
1994	\$25.46	\$29.35		\$29.36	\$24.72		\$3.51	
1995	\$26.48	\$30.23		\$29.36	\$24.72	\$4.20	\$3.51	
1996		\$31.44				\$3.95	\$3.51	
1997						\$3.75	\$3.51	

Defenda ABBOTT caused the payment or approval of false or fraudulent claims during the year specified in the above chart by the Medicare and/or States' Medicaid Programs for the following additional size(s) of Vancomycin HCL:

SIZE	MEDICAID NDC#	MEDICARE HCPCS
500 mg Advantage	00074-6535-01	
1 gm	00074-6533-01	
5.0 gm	00074-6509-01	

# f. DRUG: TOBRAMYCIN SULFATE 80 MG

MEDICAID NDC NO.:00074-3578-01 MEDICARE HCPCS J3260

YEAR	DEFENDANT'S PUBLISHED	RED E	юок	BLUE	воок	RELATOR'S WHOLESALER	RELATOR'S DIRECT	
	PRICE	"AWP"	"DP"	"AWP"	"DP"	COST COST		
1993	,	\$8.74		\$8.74	<b>\$</b> 7.36	\$4.92		
1994		\$9.18		\$9.18	\$7.73	\$4.92	\$3.63	
1995		\$9.45		\$9.45	\$7.96	\$4.92	\$3.63	
1996		\$9.83		\$9.83	\$8.28	\$4.92	\$3.63	
1997		\$10.32				\$4.92	\$3.63	

Defendant, ABBOTT caused the payment or approval of false or fraudulent claims during the years specified in the above chart by the Medicare and/or States' Medicaid Programs for the following additional size(s) of Tobramycin Sulfate:

SIZE	MEDICAID NDC#	MEDICARE HCPCS
20 mg	00074-3577-01	
60 mg	00074-3582-01	***
60 mg	00074-3469-13	
60 mg	00074-3254-03	

SIZE	MEDICAID NDC#	MEDICARE HCPCS
80 mg	00074-3255-03	
80 mg	00074-3470-23	
80 mg	00074-3583-01	
2,000 mg	00074-3590-02	~=====

# g. DRUG: PENTAMIDINE ISETHIONATE 300 MG

**MEDICAID** 

NDC NO.: 00074-4548-01

**MEDICARE** 

**HCPCS** 

YEAR	DEFENDANT'S PUBLISHED	RED E	воок	BLUE	воок	RELATOR'S WHOLESALER	RELATOR'S DIRECT	
	PRICE	"AWP"	"DP"	"AWP" "DP"		COST	COST	
1993	\$89.25	\$85.00		\$100.94	\$85.00	\$75.00		
1994	\$91.93	\$105.98		\$105.98	\$89.25			
1995	\$95.61	\$109.17		\$109.17	\$91.93	\$59.00	\$43.00	
1996		\$113.54		\$113.54	\$95.61		\$43.00	
1997		\$119.21						

#### h. DRUG: CLINDAMYCIN PHOSPHATE 900 MG

MEDICAID

NDC NO.: 00074-4052-01

**MEDICARE** 

YEAR	DEFENDANT'S PUBLISHED	RED E	воок	BLUE	воок	RELATOR'S WHOLESALER	RELATOR'S DIRECT	
	PRICE	"AWP" "DP"		"AWP"	"DP"	COST	COST	
1993	\$20.62	\$23.32		\$23.32	\$19.64	\$3.25	\$7.25	
1994	<b>\$21</b> .24	\$24.49		\$24.49	\$20.62	\$3.25	\$3.20	
1995	\$22.09	\$25.22		\$25.22	\$21.24	\$3.25	\$3.20	
1996		\$26.23		\$26.23	\$22.09	\$3,25	\$3.20	
1997		\$27.54				\$3.25	\$3.20	

Defendant, ABBOTT caused the payment or approval of false or fraudulent claims during the years specified in the above chart by the Medicare and/or States' Medicaid Programs for the following additional size(s) of Clindamycin Phosphate:

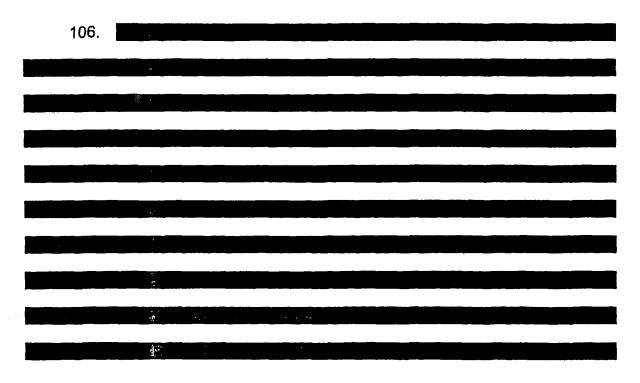
**CIVIL ACTION NO. 95-1354-CIV-MARCUS** 

SIZE	MEDICAID NDC#	MEDICARE HCPCS
300 mg	00074-4053-03	
300 mg	00074-4050-01	
600 mg	00074-4054-03	
600 mg	00074-4051-01	No real flag and flag and
9,000 mg	00074-4197-01	*******

As a direct and proximate result of the actions of the Defendant ABBOTT alleged herein, the United States has sustained damages recoverable under the False Claims Act, together with triple damages, penalties, attorneys' fees and costs.

**SECTION NO. 9** 

# THE SPECIFIC FALSE PRICE AND COST REPRESENTATIONS OF DEFENDANT



# PAGES 124 THROUGH 208 HAVE BEEN COMPLETELY REDACTED WHICH INCLUDES THE END OF PARAGRAPH 106 THROUGH PARAGRAPH 147

As a direct and proximate result of the actions of the Defendant alleged herein, the United States has sustained damages recoverable under the False Claims Act, together with triple damages, penalties, attorneys' fees and costs.

#### **COUNT I**

# FALSE CLAIMS ACT; CAUSING PRESENTATION OF FALSE OR FRAUDULENT CLAIMS

	148	3.	This is a	civil	acti	on by the f	Plaintiff, UN	ITED ST	ATES	S, and the Re	lator, VEN-
A-CAF	RE,	on	behalf	of	the	UNITED	STATES,	against	the	Defendants	ABBOTT
LABO	RAT	OR	IES;								
					<u>-</u>						
								Tundor th	o Fol	lan Claima An	. 24 !! 6 C
								unaertn	ie rai	se Claims Ac	t, 37 U.S.C.
§§372	29-3	732									

149. Relator realleges and incorporates by reference paragraphs 1 through 147 as if fully set forth herein and further alleges as follows:

- 150. The DEFENDANT PHARMACEUTICAL MANUFACTURERS from a date on or before June 23, 1989 to the present date, knowingly [as defined in 31 USC, §3729(b)] caused to be presented to officers or employees of the UNITED STATES GOVERNMENT false or fraudulent claims [as explained in <u>United States v. Neifert-White</u>, 390 US 228, 232-233 (1968)] for payment or approval, in that the DEFENDANT PHARMACEUTICAL MANUFACTURERS caused to be presented to officers or employees of the UNITED STATES GOVERNMENT false or fraudulent price and cost information for the pharmaceuticals specified herein and caused the UNITED STATES to pay out sums of money to the providers and suppliers of the DEFENDANT PHARMACEUTICAL MANUFACTURERS' specified pharmaceuticals, grossly in excess of the amounts permitted by law, resulting in great financial loss to the UNITED STATES.
- 151. Because of the DEFENDANT PHARMACEUTICAL MANUFACTURERS' conduct as set forth in this Count, the UNITED STATES suffered actual damages in excess of Ten (10) Billion Dollars (\$10,000,000,000.00), all in violation of **31 U.S.C. §3729(a)(1)**

#### **COUNT II**

# FALSE CLAIMS ACT; CAUSING A FALSE RECORD OR STATEMENT TO BE MADE OR USED TO GET A FALSE OR FRAUDULENT CLAIM PAID OR APPROVED BY THE GOVERNMENT

1	52.	. 7	This is a	civi	l acti	on by the f	Plaintiff, UN	ITEDST	ATE	S, and the Rela	ator, VEN-
A-CARE	Ξ,	on	behalf	of	the	UNITED	STATES,	against	the	Defendants,	ABBOTT
LABOR	ΑT	OR	IES;								
											r

CIVII	<b>ACTIO</b>	N NA	05-125	A-CIV.	N.A. A.	DOILE
LIVIL	AC HO	Y IYU.	. 33-133	4-CIV	-1417-	RUUS

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		under the Fals	e Claims Act, 3	1U.S.C.
		andor the late	o olumbact, o	
000700 0700				
§§3729-3732.				

- 153. Relator realleges and incorporates by reference paragraphs 1 through 147 as if fully set forth herein and further alleges as follows:
- 154. The DEFENDANT PHARMACEUTICAL MANUFACTURERS, from a date on or before June 23, 1989 to the present date, knowingly [as defined in §3729(b)] caused false records or statements to be made or used to get false or fraudulent claims [as explained in <u>United States v. Neifert-White</u>, 390 US 228, 232-233 (1968)] to be paid or approved by the GOVERNMENT, in that the DEFENDANT PHARMACEUTICAL MANUFACTURERS, caused false records or statements of prices and costs of the DEFENDANT PHARMACEUTICAL MANUFACTURERS' pharmaceuticals specified herein to be used by the GOVERNMENT to pay or approve claims presented by the providers and suppliers of the DEFENDANT PHARMACEUTICAL MANUFACTURERS' specified pharmaceuticals, which claims were grossly in excess of the amounts permitted by law, resulting in great financial loss to the UNITED STATES.

155. Because of the DEFENDANT PHARMACEUTICAL MANUFACTURERS' conduct as set forth in this Count, the UNITED STATES suffered actual damages in excess of Ten Billion Dollars (\$10,000,000,000,000.00), all in violation of **31 U.S.C. §3729(a)(2)**.

#### **COUNT III**

# FALSE CLAIMS ACT; CAUSING FALSE RECORDS OR STATEMENTS TO BE USED TO CONCEAL AN OBLIGATION TO PAY MONEY TO THE GOVERNMENT

	150	6.	I his is a	CIVI	l acti	on by the f	Plaintiff, UN	IITEDST	ATE	S, and the Rela	ator, VEN-
A-CA	RE,	on	behalf	of	the	UNITED	STATES,	against	the	Defendants,	ABBOTT
LABO	ORA	TOF	RIES;		~.	an in a gradulation of the	Charles 1				
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			•								
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			9.7°			•			<del>y</del> =		
								underthe	Fals	se Claims Act	,31 U.S.C.
§§37	729-3	3732	2.								

157. Relator realleges and incorporates by reference paragraphs 1 through 147 as if fully set forth herein and further alleges as follows:

The DEFENDANT PHARMACEUTICAL MANUFACTURERS, from a date on 158. or before June 23, 1989 to the present date, knowingly [as defined in §3729(b)] caused false records or statements to be made or used to conceal obligations to pay money to the GOVERNMENT, in that: the DEFENDANT PHARMACEUTICAL MANUFACTURERS knew that the UNITED STATES' Medicare program and the States' Medicaid programs were using the DEFENDANT PHARMACEUTICAL MANUFACTURERS' false price and cost representations for purposes of paying or approving claims of the providers and suppliers of the DEFENDANT PHARMACEUTICAL MANUFACTURERS' specified pharmaceuticals; the DEFENDANT PHARMACEUTICAL MANUFACTURERS knew that sums of money paid by the UNITED STATES and States' Governments to the providers and suppliers of the DEFENDANT PHARMACEUTICAL MANUFACTURERS' specified pharmaceuticals were grossly in excess of the amounts permitted by law; the DEFENDANT PHARMACEUTICAL MANUFACTURERS knew it was the obligation of the UNITED STATES Medicare Part B carriers and State Governments to recoup governments' funds paid in excess of the amounts permitted by law; the DEFENDANT PHARMACEUTICAL MANUFACTURERS, nevertheless, continued to cause the using and making of false records or statements of prices and costs for the specified pharmaceuticals that were grossly in excess of the reasonable amounts permitted by law; and the DEFENDANT PHARMACEUTICAL MANUFACTURERS thus concealed from the UNITED STATES Medicare Part B carriers and State Governments an obligation of the providers and suppliers of the DEFENDANT PHARMACEUTICAL MANUFACTURERS' specified pharmaceuticals to pay recoupment monies to the UNITED STATES and State Governments, resulting in great financial loss to the UNITED STATES and State Governments.

159. Because of the DEFENDANT PHARMACEUTICAL MANUFACTURERS' conduct as set forth in this Count, the UNITED STATES suffered actual damages in excess of Ten Billion Dollars (\$10,000,000,000,000), all in violation of 31 U.S.C. §3729(a)(7).

#### **COUNT IV**

# FALSE CLAIMS ACT; CAUSING PRESENTATION OF FALSE OR FRAUDULENT CLAIMS; ILLEGAL REMUNERATIONS

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A-CAF	RĖ,	on	behalf	of	the	UNITED	STATES,	against	the	Defendants,	ABBOTT
LABO	RAT	OR	IES;								
, .											
		-									
	<u> </u>							underth	e Fals	se Claims Act	t, 31 U.S.C.
§§372	29-3	732									

161. Relator realleges and incorporates by reference paragraphs 1 through 147 as if fully set forth herein and further alleges as follows:

- about June 23, 1989 to the present date, knew that the prices charged to their customers for the specified pharmaceuticals were significantly reduced in amount from the prices and costs represented by the DEFENDANT PHARMACEUTICAL MANUFACTURERS and upon which the Defendants knew Medicare and Medicaid claims would be approved and paid. Accordingly, the DEFENDANT PHARMACEUTICAL MANUFACTURERS have each knowingly offered or paid, or caused to be offered or paid, directly or indirectly, overtly or covertly, in cash or in kind, remuneration to their customers in the form of price reductions and/or in the form of illegal remuneration from the Medicare and/or States' Medicaid Programs to induce them to purchase, order or arrange or to recommend purchasing, arranging or ordering the specified pharmaceuticals for which the DEFENDANT PHARMACEUTICAL MANUFACTURERS knew that payment would be made, in whole or in part, by the Medicare and States' Medicaid Programs. Such financial inducement is specifically prohibited by 42 U.S.C. §1320a-7b(b)(2) and 18 U.S.C. §2.
- 163. The DEFENDANT PHARMACEUTICAL MANUFACTURERS knew that the Medicare and States' Medicaid Programs would not pay or approve claims for the specified pharmaceuticals if it were disclosed to the Medicare and States' Medicaid Programs that said claims were for amounts that included remuneration prohibited by 42 U.S.C. §1320a-7b(b)(2).
- 164. The DEFENDANT PHARMACEUTICAL MANUFACTURERS also knew that their customers, in presenting claims for the specified pharmaceuticals to the Medicare and States' Medicaid Programs, would not and did not disclose that the claim amounts included the remuneration prohibited by 42 U.S.C. §1320a-7b(b)(2).

- 165. The DEFENDANT PHARMACEUTICAL MANUFACTURERS' knowing and willful actions in arranging for their customers to receive remuneration prohibited by 42 U.S.C. §1320a-7b(b)(2), in causing the omission of material information from the claims, and in causing the failure to properly disclose and appropriately reflect the remuneration in the claims, caused the claims for the specified pharmaceuticals to be false and fraudulent claims and caused the claims to be presented to the Medicare and States' Medicaid Programs for payment and approval in violation of 31 U.S.C §3729(a)(1).
- 166. Because of the DEFENDANT PHARMACEUTICAL MANUFACTURERS' conduct as set forth in this Count, the UNITED STATES suffered actual damages in excess of Ten Billion Dollars (\$10,000,000,000.00) all in violation of 31 U.S.C. §3729(a)(1).

#### **COUNT V**

FALSE CLAIMS ACT; CAUSING A FALSE RECORD OR
STATEMENT TO BE MADE OR USED TO GET
A FALSE OR FRAUDULENT CLAIM PAID OR APPROVED BY THE
GOVERNMENT; ILLEGAL REMUNERATIONS

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LABC	)RA	TOR	IES;							
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A-CA	RE.	on	behalf	of the	UNITED	STATES	against	the	Defendants,	ABBOTT
	101	<i>.</i>	illisisa	civii ac	tion by the i	Plainuit, ON	וובטפוו	AIE	s, and the Rei	ator, ven-

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		_	
	Á	 underthe <b>False</b> C	aims Act, 31 U.S.C.
§§3729-3	<b>732</b> . ,		

- 168. Relator realleges and incorporates by reference paragraphs 1 through 147 as if fully set forth herein and further alleges as follows:
- 169. The DEFENDANT PHARMACEUTICAL MANUFACTURERS, from on or before June 23, 1989 to the present date, knew that the prices charged to their customers for the specified pharmaceuticals were significantly reduced in amount from the prices and costs represented by the DEFENDANT PHARMACEUTICAL MANUFACTURERS and upon which the Defendants knew Medicare and Medicaid claims would be approved and paid. Accordingly, the DEFENDANT PHARMACEUTICAL MANUFACTURERS have each knowingly offered or paid, or caused to be offered or paid, directly or indirectly, overtly or covertly, in cash or in kind, remuneration to their customers in the form of price reductions and/or in the form of illegal remuneration from the Medicare and/or States' Medicaid Programs to induce them to purchase, order or arrange or to recommend purchasing, arranging or ordering the specified pharmaceuticals for which the DEFENDANT PHARMACEUTICAL MANUFACTURERS knew that payment would be made, in whole or in part, by the Medicare and States' Medicaid Programs. Such financial inducement is specifically prohibited by 42 U.S.C. §1320a-7b(b)(2) and 18 U.S.C. §2.
- 170. The DEFENDANT PHARMACEUTICAL MANUFACTURERS knew that the Medicare and States' Medicaid Programs would not pay or approve claims for the specified

pharmaceuticals if it were disclosed to the Medicare and States' Medicaid Programs that said claims were for amounts that included remuneration prohibited by 42 U.S.C. §1320a-7b(b)(2).

- 171. The DEFENDANT PHARMACEUTICAL MANUFACTURERS also knew that their customers, in presenting claims for the specified pharmaceuticals to the Medicare and States' Medicaid Programs, would not and did not disclose that the claim amounts included the remuneration prohibited by 42 U.S.C. §1320a-7b(b)(2).
- 172. The DEFENDANT PHARMACEUTICAL MANUFACTURERS' knowing and willful actions in arranging for their customers to receive remuneration prohibited by 42 U.S.C. §1320a-7b(b)2, in causing the omission of material information from the claims, and in causing the failure to properly disclose and appropriately reflect the remuneration in the claims, caused the claims for the specified pharmaceuticals to the false records or statements that were made and used to get a false or fraudulent claim paid or approved by the Government. The DEFENDANT PHARMACEUTICAL MANUFACTURERS' actions herein caused said false records or statements to be made and used as prohibited by 31 U.S.C. §3729(a)(2).
- 173. Because of the DEFENDANT PHARMACEUTICAL MANUFACTURERS' conduct as set forth in this Count, the UNITED STATES suffered actual damages in excess of Ten Billion Dollars (\$10,000,000,000.00) all in violation of 31 U.S.C. §3729(a)(2).

#### REQUESTS FOR RELIEF

WHEREFORE, the Relator, on behalf of the UNITED STATES, demands that judgment be entered in its favor and against Defendants, ABBOTT LABORATORIES;

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6. s:
with judgment to be entered against
each defendant for the amount of damages: (1) to the States' Medicaid Programs arising
from claims for each Defendant's respective specified pharmaceuticals; and (2) to the
Medicare Program arising from claims for those pharmaceuticals classified under the
HCPCS codes covering their specified pharmaceuticals, jointly and severally with such
other defendants whose pharmaceuticals fall under said HCPCS codes, as follows:

- 1. On Count I (False Claims Act; Causing Presentation of False Claims) for triple the amount of the UNITED STATES' damages, plus civil penalties of no more than TEN THOUSAND DOLLARS (\$10,000.00) and no less than FIVE THOUSAND DOLLARS (\$5,000.00) for each false claim;
- 2. On Count II (False Claims Act; Causing False Statements To Be Used To Get False Claims Paid By The GOVERNMENT) for triple the amount of UNITED STATES' damages plus civil penalties of no more than TEN THOUSAND DOLLARS (\$10,000.00) and no loss than FIVE THOUSAND DOLLARS (\$5,000.00) for each false statement;

- 3. On Count III (False Claims Act; causing False Statements To Be Used To conceal An Obligation To Pay Money To The GOVERNMENT) for triple the amount of the UNITED STATES' damages plus civil penalties of no more than TEN THOUSAND DOLLARS (\$10,000.00) and no less than FIVE THOUSAND DOLLARS (\$5,000.00) for each false or fraudulent claim paid;
- 4. On Count IV (False Claims Act; Causing Presentation of False and Fraudulent Claims; Illegal Remunerations) for triple the amount of the UNITED STATES' damages, plus civil penalties of no more than TEN THOUSAND DOLLARS (\$10,000.00) and no less than FIVE THOUSAND DOLLARS (\$5,000.00) for each false claim;
- 5. On Count V (False Claims Act; Causing A False Record Or Statement To Be Made Or Used To Get A False Or Fraudulent Claim Paid Or Approved by the Government; Illegal Remunerations) for triple the amount of UNITED STATES' damages plus civil penalties of no more than TEN THOUSAND DOLLARS (\$10,000.00) and no less than FIVE THCUSAND DOLLARS (\$5,000.00) for each false statement;
  - 6. For all fees and costs of this civil action; and
  - 7. For such other and further relief as the Court deems just and equitable.

Further, the Relator, on its behalf, requests that it receive thirty percent (30%), or such other maximum amount as permitted by law, of the proceeds of this action or settlement of this action collected by the UNITED STATES, plus an amount for reasonable expenses incurred, plus reasonable attorneys' fees and costs of this action. The Relator requests that its percentage be based upon the total value recovered, including any amounts received from individuals or entities not parties to this action.

# CIVIL ACTION NO. 95-1354-CIV-MARCUS DEMAND FOR JURY TRIAL

A jury trial is demanded in this case.

Respectfully submitted.

Atlee W. Wampler, III Florida Bar No. 311227

James J. Breen

Florida Bar No. 297178

WAMPLER, BUCHANAN & BREEN, P.A.

900 Sun Bank Building 777 Brickell Avenue

Miami, Florida 33131

Telephone: (305) 577-0044 Facsimile: (305) 577-8545

#### **CERTIFICATE OF SERVICE**

I HEREBY CERTIFY that on this ______ day of August, 1997, I caused an original and a copy of this Second Amended Complaint to be filed under seal and in camera for sixty (60) days and not to be served on the Defendants named herein or until further order of this Honorable Court.

I HEREBY CERTIFY that prior to this 121 day of August, 1997, I caused a copy of this Second Amended Complaint and written disclosure of substantially all material evidence and information the Relator, VEN-A-CARE possesses to be served on the Government pursuant to Rule 4(i), Fed.R.Civ.P., prior to the filing of this Second Amended Complaint by delivering a copy of the Summons, Second Amended Complaint, material evidence and information to the United States Attorney for the Southern District of Florida, and by sending a copy of the Summons, Second Amended Complaint, material evidence

and information by Certified Mail, Return Receipt Requested, to the Attorney General of the United States in Washington, D.C.

Respectfully submitted,

Atlee W. Wampler, III Florida Bar No. 311227

James J. Breen

Plorida Bar No. 297178

WAMPLER, BUCHANAN & BREEN, P.A.

900 Sun Bank Building 777 Brickell Avenue Miami, Florida 33131

Telephone: (305) 577-0044 Facsimile: (305) 577-8545

F:ICLIENTS/3027/2AM-CMP

# ABBOTT Alternate Site Product Sales

#### High Tech Products for Alternate Site and Home Health Care

Mr. Michael Fabrizi
Division Vice President
Automated Health Technologies
1025 NW 17th Avenue
Delray Beach, FL 33445

February 14, 1997

Dear Michael,

Abbott Laboratorics is pleased to announce that we will be adding two new product lines to our family of FirstChoice® Injectable Drugs.

Early in the 2nd quarter of 1997 we will offer Acyclovir and Cefuroxime Sedium available as high quality, cost-cutting generics. Acyclovir will be available in two strengths, 500 mg and 1 gram vials (as is Glaxo's Zovirax). Cefuroxime Sedium will be available in five strengths, as is Glaxo's Zinacef, Lilly's Kefurox or Marsam's generic version.

Upon introduction, we anticipate a great demand for these products. We are therefore effering our valued customers with existing contracts, the opportunity to ensure that your orders get first priority. By signing this letter of understanding, the products will be added to your contract and you will get early sign-up pricing. You will also get our commitment to meet or beat any written competitive offer or we will remove the product from your contract.

The pricing will be as follows:

List Number	NDC Number	Product Description	Each Price
04427-01-01	00074-4427-01	Acyclovir 500 mg Vial	\$35.00 / vial
04452-01-01	00074-4452-01	Acyclovir 1 gram Viol	\$70.00 / vial
HO125-04-04	10515-125-04	Cefuroxime 15 mg/mL 100 mL	\$6.65 / vial
TIO125-03-03	10515-125-03	Cefuroxime 7.5 mg / mL 100 mL	\$3.45 / vial
HO125-01-01	10515-125-01	Cefuroxime 75 mg/mL 10 mL	\$3.20 / vial
HO124-05-05	10515-124-05	Cefuroxime 75 mg/mL 100 mL	\$31,20 / vial
110125-02-02	10515-125-02	Cofuroxime 75 mg/mL 20 mL	\$6.40 / vial

To accept the above terms, please sign below and return to my attention. Thank you in advance for your consideration.

Best regards,

Donnis M. Walker

Manager, National Accounts

Accepted By:

Tida: VC

Data

124/17

200 Abbott Park Road • Abbott Park, II 60064-3537

EXHIBIT

1

VEN-A-CAREYCRITI-CA

1 :1-305-292-1739

Jun 1 97

16:42 No.006 P.03

MAY, 30, 1997 2:32PM

JTT ALTERNATE SITE PROD. SALES

NO. 8566 P. 1/1

### **Facsimile Cover Sheet**

To: Zack

Company: Venacare Pharmacy

Phone: (305) 292-1635

Fax: (305) 292-1739

From: Dennis M. Walker

Company: Abbolt Alternate Site Product Sales

Phone: (847) 938-1413 Fax: (847) 938-1084

Date: 5/30/97

Pages including this

cover page: 1

Comments: Listed below is your Automated Health Technologies price for Acyclovir and the A.W.P. information you requested. Please call if you have any questions.

List#	Product Description	Price Each	A.W.P. Each
4427-01	Acyclovir 500 mg	\$30.00	\$ 95,00
4452-01	Acyclovir 1 gm	\$60.00	\$190.00



	utomated Hasi v Beach, FL	incare Tesi.	Date: <u>Q4[26]97</u> Account # <u>QÖÜL</u> Proffle Nymber(s)	<u>10450</u>		
Dear Wholesaler		Conf se call your Chargeback	tract Reporting #	·-		
Contract Number(s)  Pricing Term from 06/01/94 to 05/31/97  Product Update(s) Effective 4/28/97  Account Type Membership Member Specifics Contract Term Update  Group All Member Pharmacy Program Cancaled Effective  hid/vidual Subagraement Med/Surgical Program Extended to  Abbott Group Select Members Hospital Contract  Altamate Site Contract						
Product Pric	e Update(s) Old Price/Cs. Size	☐ Add	hange Descripti			
04427 01 01		300.00/10	Acyclovir Sod 500			
04452 01 01	700.00/10	600,00/10	Acyclovir Sad 1 gn			
Remarks:						

JUNE 1997

15:42 No.006 P.04

:1-305-292-1739

VEN-A-CARE/CRITI-CA

#### RED BOOK UPDATE SUMMARY RX CHANGES -

JUNE 1997		KEL	טם י	<u> </u>
FROD WEF	Y06	AYVP	۶۶	280
	3M PHARM			
ALDARA	J			
COE TO IDACVETS!				
5%, 0.250 gm 1	25 <b>900889-06</b> 10-12	106.00		
	AMBOTT BOSP			
ACYCLOWS SOUND PDI. IJ (VIAL, PLIFT)	OP1			
500 mm 10s ea	90674-4427-91	950.00	800,00	
1000 mg, 10s e	80874-4452-01	1900.001	600.00	
MORPHIME SULFATI	E (eff. 04/07/97)			
A E moted				
10 mJ 5s, C-11	06874-4857-12	68.46	57.65	AP .
(VIAL, P.F., FLI	· ·			
SO -M So Call	90474-3814-12	75.29	63,40	AP
36 mi 10s, C-	II 88674-2828-02	160.67	135,30	*
(AMP, P.F.) 1 majesi.				
10 ml Sc. C-11	88074-4658-12	73.83	ଗ.50	AP
(MAL, P.F., FLI	PTOP)			
1 mg/ml, 10 mt Se. C-II	00074-3815-12	80,22	67.55	Nº
30 ml 10s, C-	ii, <b>86674-2829-8</b> 2	207 <i>.2</i> 2	174.50	×
(VIAL, FLIPTOF	') .			
30 mJ 10s, C-	<b>80</b> 074-6823-94	179.43	151,10	AP .
	ARROTT PHARM			
E-TAB (ett. 85/86/97	1)			
TER, PO, 10 meg, 10	Os to . 06874-7884-13	37.55	31.62	SC
	00074-7984-19	356.85	300,50	ac
PCE DISPERTABLE	i, 85/86/97) is na 90974-6299-68	77 54	65.29	
500 mg, 100s C	2 86074-3389-13	170.41		
	ALPHARMA DSPD			
ACYCLOVIA				
35nm 00¢ 09 202	mi,			
480 ml		83.26		AS
	ALIA			
ETHYOL POL IJ (S.O.V.JMANI	urtos "CREC»			
500 ma. ea	17314-7253-81	322.92	269,10	
	17314-7253-03	968 76	A07 30	

ason with	926	AMP	DP.	350
	EBM			
ETODOLAC				
TAB, PO, 400 mg, 100s e	2 .00185-8144-11	125,59		AB
500s ⊏a	901 85-6140-65	596 55		48
1000s ta	90185-0140-10	1130,31		AB
E\$11	LENEALE CENTRIC	\$		
ACYCLOVIR	•			٠
CAP, PO, 200 mg, 100s a	2 .59911-5831-83	97.70		旺
TAB, PO, 400 mg, 100s s	2 ,59911-J16J-94	189.51		EE.
800 mg, 100s ea	69917-3784-04	368.70		EE
	FUHSAWA		ţ	
PROGRAF (eff. 65/81/57	7			
CAP, PO, 1 mg, 100s ea		239.40		
5 mg, 100s ea	10407-0031-11	1197.00		
INLL LI (AMP)	march 2015 01	222.00	_	
5 mg/mi, 1 ml 10s.	•	222.00		
	CALDERNA			
BEHZAC AC (ell. 85/81/1	17)			
GEL, TP, 2.5%, 60 gm	, 90239-3628-68	14.06		
90 gm	46259-3628-94	16.88		
5%, 60 sm	98298-3625-68	14.56		
90 gm	00299-3625-90	19.00		
10%, 60 gm	(9279-3639-60	14.94 19.81		
30 pm	00239-3634-96	19.69		
LIQ, TP, 2.5%, 240 ml 5%, 240 ml	00100 3C40 00	22.31		
5%, 240 ml	00104-3615-88	24.56		
=		24.50		
BENZAC W (eff. 05/01/5	/) 			
GEL, TP. 2.5%, 60 gm	USCATA-POST	13.75 16.50		
	\$6299-2550-50	14.19		
376, 84 gm 90 nm	88299-3689-99	18.50		
10%, 60 gm	88299-3619-01	14.81		
90 am	00299-3610-05	19.50		
110 TP 5% 120 ml	86299-3678-04	12.81		
240 ml	80299-3670-04	19.13		
10%, 240 ml	00299-3672-00	21.63		
DESOWER (el). 85/01/97				
CRE TP 0.05% 15 am.	00293-5779-15	14.31		A
60 am	80299-5778-50	J5.88		A
LOT, TP. 0.05%, 60 ml	80299-5765-82	24.69		
170 -1	00299-5765-04	36 44		

B	Y COMPANY		.9	/MC	NE
:	PR00/MFR 50	00	23.5	SP 6	EC
	DR.AUDIO (ett. 89/28/96)				
	INU, TU (AMP)				
8	1 ang/ml,				- 1
	1 ml 10s, C-li 99	044-1811-81	11.70	9 36	- 1
	2 mg/ml				j
_	1 ml 10s, C-II 89	044-1012-01	1291	10.33	- 1
- 1	1 ml 25s, G-11 80	044-1812 <del>-80</del>	30.73	24.58	- 1
	(VIAL) 2 mg/ml_ 20 ml, C-II 88		10.00	16 02	
E		044-1062-60	19.30	13.32	- 1
E	(AMP) 4 mg/mL				1
Ε	1 mi 10s, C-() 88	MA.181A.85	មេន	17 50	- 1
1	SUP, RC, 3 mg, 6s ea, C-11.00	MAL-1851-81	20,45		ı
- (	TAB. PO. 2 mg.		20.4		- 5
- 1	1005 ea, C-II	844-1822-82	42.10	33.68	- 1
- 1	500s ea. C-II	044-1922-03	199.30	159.44	- 1
	4 mg,				- 1
1	100s ea, C-II 88	044-1824-02	58.71	54.97	
1	500s ea, C-II	044-1924-83	327.28	261.82	
- 1	E mg_			•	
	100s ea, C-II 90	944-1926-62	125.06	100.05	- 1
1	DR.AUDIO-HF (elf. 02/19/96)				
	IN. U (S.D.V.)				1
	19 ang/ml, 50 ml, C-II . 96	D44-1817-85	150.46	126.70	AP
- 1	E-MYCHM (eff. 89/29/96)				
	ECT. PO (UNIT OF USE)				1
	250 ang, 40s ea, 94	B44_8787-00	10.73	5.23	42
	1 100s 64	14.7007.41	27.26		
- 1	500s ga	144-8287-45	120 23	45 OI	<u> </u>
	333 mg, 100s ea 00	844-87 DB-41	47.06	26.89	11
- 1	500s ea 80				
			2.2.2		
	1811 (ett. 16/24/95) TAB, PO, 400 mg, 100s ea . 90		19 75	3.40	
	500s ea	044-6163-61 044-6163-61	49.35	15.25	
	500 mg, 100s aa 98	044-8182-03	16 70	4.45	
1	500s cz84	044-8167-05	72.15	20.00	
	800 mg, 100s ea88	044-8173-01		6.60	
	500s ea	944-0173-05	104,10	30.E0	AB.
	ISOPTIX (ed. 16/24/95)	N64.1924 P	30.74	25.62	
	TAB, PD, 40 mg, 100s ea 00	P44-1877-27	44.72	36 85	
	80 mg, 100s ea 80 500s ea	M4.1877.E			
	500s ea	D44-1822-03	4NE 60		
	120 mg, 100s ea 08	044-1873-27	(0.80	49.83	
-	500s ea	044-1273-PC	287.05		
	1000s ea 00	044-1823-04	550.19		
				-	

# EXHIBIT "5"

**THROUGH** 

EXHIBIT "7"

# HAVE BEEN COMPLETELY

**REDACTED** 

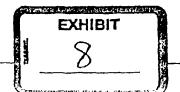
VEN-A-CARE/CRITI-CA T 1-305-292-1739 Jul 17 7 10:23 No.003 P.01
02/13/97 THU 11:57 FAX 703 0904 NPC 20002

NPC 1996

#### Pharmacy Payment and Patient Cost Sharing

State	Dispensing res	ingredithe Kelichtersoment Tools	Cassania
- د د د د د د د د د د د د د د د د د د د		**************************************	SU SU KS IN
Alaska	\$3,45-\$11,46	AWP-5%	52.00
Arizona	-	• '	•
Arkanssa	\$4.51 + 0.103(BAC)	AWP-10.5%	\$0.50-\$3.00
California	\$4,05	AWP-5%	No
Colorado	\$4.08	AWP-10%; WAC+18%	G: \$0.50, B: \$2.00
Connecticut	\$4.10	AWP-12%	No
Delaware	\$3.65	MC .	No
	. \$4.50	AWP-10%	S0.50
Florida	\$4.23	WAC+7%	No
Georgia	\$4.41-\$15.00	AWP-10%	\$0.50
Hawell	<b>\$</b> 4.67	AWP-10.5%	No
Idaho	\$4.41	AWP	No
Illinois	\$3,30-\$15,00	AWP-10%; multisource drags are AWP-12%	Na
Indiana	\$4.00	AWP-10%	\$0.50-\$3.00
lows	\$4.02-\$6.25	AWP-10%	\$1.00
Kansas	\$2.52-\$6.71	AWP-10%	\$2.00
Kentucky	OP: \$4.75, LTC: \$5.75	AW7-10%	No
Louisiana	<b>\$</b> 5.77	ለWP-10.5%	\$0.50-\$3.00
Maine	<b>\$3.35-\$</b> 5.35	AWP-10%	\$0.50-\$3.00
Maryland	\$4.66	WAC+10%	\$1.00
Massachusetts	\$3.00	WAC+10%	\$0.50
Michigan	\$3,72	AWP-13.5% or AWP-15.1%	\$1.00
Minnesota	\$4.10	AWP-9%	No
Mississippi	\$4.91	AWP-10%	\$1.00
Missouri	\$4,09	AW7-10.43%	\$0.50-\$2,00
Montana	52.00-4.08	AWP-10%	G: \$1.00, B: \$2.00
Nebraska	\$2,84-5.05	AWP-8.71%	\$1.00
Nevada	\$4.64	AWP-10%	No
New Hampshire	S2.50	AWP-12%	\$0.50-\$1.00
New Jersey	\$3.73-\$4.07	AWP-2-8%	No
New Mexico	\$4.00	AWP-10.5%	No.
New York	G: \$5.50, B: \$4.50	AWP-10%	G: \$0.50, B: \$2.00
North Carolina	\$5,60	AWP-10%	\$1.00
North Dakota	54.50	AWP-10%	No
Ohio	53.50	AWP-73%	
Oklahoma	\$4.15	AWP-10.5%	No
	\$3.80-\$4.16		\$1.00-\$2.00
Oregon	-	AVT-11%	No
Pennsylvania	\$4.00 \$2. <b>8</b> 5-\$3,40	AWP-10%	\$1.00
Rhoda Island		WAC+5%	No
South Carolina	\$4.05	AWP-10%	\$1.50
South Dakota	\$4.75-\$5.55	AWP-10.5%	\$2.00
Tennessee	Not Avail	Not Avul.	Not Avall.
Texus	\$4.55	AWP-10.49%; WAC+12%	No
Ųuh	\$3.90 prben; \$4.40 rural	AWP-12%	No
Vermont	\$4.25	AWP-104	\$1.00-\$2.00
Virginia	\$4,25	AWP-9%	\$1.00
Washington	\$3.72-\$4.59	AWP-115.	No
West Virginia	<b>\$3.90</b>	AWP-12%	\$0.50-\$2.00
Wisconsin	4.69-6.61	AWP or AWP-10%	\$0.50-\$100
Wyoming	\$4.70	AW7-4%	\$1.00

Actual Acquisition Cost (AAC) for injectables, vaccinas, biologicals, etc.



WAC = Wholeselers Acquisition Cost; AWP = Average Wholesele Price; BAC = Estimated Acquisition Price;

G = Coraric; B = Brand name; OP = Outpotient; LTC = Long Term, Care.

Source: As reported by state drug program administrators in the NPC Survey.

## **EXHIBIT "9"**

**THROUGH** 

**EXHIBIT "14"** 

HAVE BEEN COMPLETELY

REDACTED

:1-305-292-1739 Jul ,91 14:16 NO.UU4 F.US 1000年 RED BOOK UPDATE SUMMARY RX CHANGES - BY COMPANY JULY 1997 7/GALDE CHOD/ MEN HEL UIL HOC Awe sne PHOD MIG als present AVE: rkop, MIII alle de cour 341 ASSOTT KOSP PROCRIT EFOETIN ALEA 10 000, 4000 3000 OVECH 26 (att, 647647) TAR. PO (2126) 23 mcg-5 4 mg, 1864 4480857-4533-42 166 38 145 33 (2125) 33 mcg-0.4 mg, 1884 840887-8578-41 186 36 143 33 and 7000 una/ml wals awailable in Doxes of 6. and pack of 2's 0V50# 50 (4K, 96/96/97) TAB, PO (28X5) 50 mag-1 mg, 164c on \$1007-6678-41 183_58 180_55 ### 100 mg | 60 mg | 6 .. PRINT PHARM ABBOTT PHARM OEPACOR INJ, LJ (S.D.V.) 100 JML/ML 6 and 10s; 49874-1684-15 60 00 72 00 3185610 ACTELBYIA BACHUM POL [J (5 D.V.) 500 mg, 102 4a .... \$338-8412-16 526 00 1000 mg, 102 4a .... \$438-8413-16 1056 00 ALLEDGAM INC BOLKE INGULATION FOURTRA BLEPHAMMS (WE. 04/11/87) SUE, DP 8 7%-10%, 3 ml . 11869-4122-03 19.68 10 ml, 11840-8122-16 85.18 AT **AARNDICK** u ELIMITE (off. 84/17/07) CAC, 77, 3%, 60 gm, . . . . 19823-7916-64 23.23 7.65 12.25 FM: LINUTELM (all 00/11/07)
SUS. OP 0.7%, 1 ml ... 1880-0211-01 0.90
10 ml ... 1880-0211-10 11.16
11 ml ... 11840-0211-15 43.66 ENTTHROMYCIM (ett. 87/81/87) 01H, OP. 5 mp/en, 3 500 pmiel 18-18/18-38 4 43 (NOEPITAL FAX) 6 mp/en, 3,500 pm 2418/184-1873-79 108.32 AT AT COPLEY 200 PM F 1000 PF NOROPPEN) 0 5 mg/ml, 50 ml ... 28145-8454-48 8 10 17.63 29.41 45.54 21.69 28.60 46.41 TYSTATIN (UH. 67/61/97) SUS, FO, 100.000 mmi, 40 mJ... DOAK CARMOL NO (4M. M/91/97) CRE, TP, 19-104, 30 pm., 18337-8888-82 12 f4 00184-0037-88 0.00 W AT COLLEMN STRAINS ACTCL BYIN 24. 70, 100 mg, 1000s es 20011-5831-88 828.15 742, 70, 400 mg, 500s as 18011-312-06 1000.53 AT 

ETTALE (att. 84.1047)

CAL. VG (WAAPPUCATOR)

C. I Maren 41,500 gm 30547.8784-42 30.47 26.62

TAB. PO. G a. Mg. (506 sa. 84687-681-41 29.26 26.85 AB

Long. 1007 No. ... 97087-8788-81 38 97 34.04 AB

SOOL 63 ... 84017-8788-61 165 76 181 73 AB

2 mg. 1006 No. ... 84017-8788-61 165 76 181 73 AB

500 60 ... 84017-8788-61 270 26 276 06 AB

MONOPAIL (eM. BANGLOT) 7AB, PO, 18 mg, 30t as. 04887-8188-22 24 87 21 /3 90t se. 08487-8188-22 24 87 21 /3 1000s as. 08487-8188-38 278 34 724.14 20 mg, 30t as. 88887-8888-81 24.87 21,73

**HOSSHTOSA** CHOLESTYRAMUME
FOR PO (8 GM PACKETS)
4 pm/6 pm, 60s 18, ..., Settz-8668-81 74 13 42 19 AB

E/M SQUIRE U.S. PHAR

APPAZICIAN (ort. \$4.74.01)

149, 70, 9 25 m2.

1003 ta. C.V. (0006-2316-43 52.10

1003 ta. C.V. (0006-2316-43 52.10

1005 ta. C.V. (0006-2316-43 52.10

1006 ta. C.V. (0006-2316-33 52.10

1006 X AE 70 200 mg. 1000 m app11-2044-01 110.37 ELKING-EINN MORPHINE BULFATE (ett. 86/82/87) INJ, LI (M.D.Y.) 10 mg/ml, 10 ml, C-II . 88841-2243-43 11.63 8.32 FERNDALE 

AT FUHEAWA AFTELOVIR 800 BUM POL LI (VIAL) 500 mg, 100 NESUPENT PON, IN, 300 mg. sa ...., \$6450-0677-16 S4.75 79.00 **ANDERNA** 14.06 11.25 16.88 13.50 14.56 11.63 14.00 18 70 14.84 11.83 18.81 13.85 18.80 18.75 22.31 17.84 21.54 18.63 BENTAS W (ell. 86/61/97) GEL. 77, 2.5%, 60 gm. 11.76 11.00 14.40 13.20 14.19 17.25 16.50 17.80 14.31 11.85 11.30 15.60 12.81 10.25 11.13 15.30 21.43 17.50 10211-3111-11 64L, TP, 23%, 80 gm. 6228-318-88

80 gm. 6128-3185-81

80, 60 gm. 6228-3185-81

90 gm. 6228-3185-81

90 gm. 6228-218-89

LGL TP, 5%, 120 mi. 8228-318-89

240 mi. 8228-3478-81

10%, 240 mi. 8228-3478-81

10%, 240 mi. 8228-3478-81

# **EXHIBIT "16"**

**THROUGH** 

**EXHIBIT "19"** 

HAVE BEEN COMPLETELY

REDACTED